



NTT DATA

Company Presentation for the First Quarter of Fiscal Year Ending March 31, 2024

August 8, 2023 NTT DATA Group Corporation

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Original is authoritative.

I am Nakayama from NTT DATA Group Corporation.

Thank you very much for attending the financial results briefing session today
despite your busy schedule.

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 - Explanatory details of financial results and forecasts

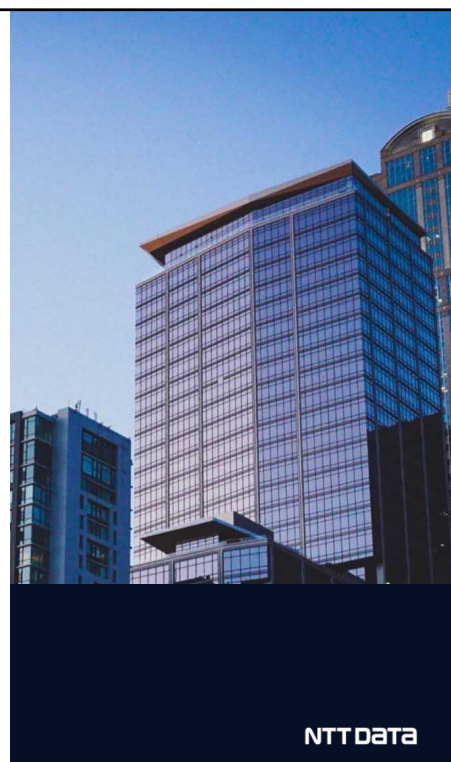
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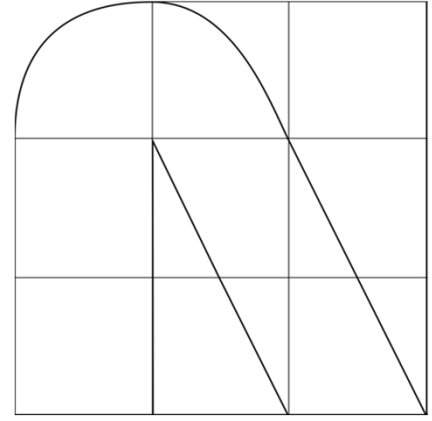
This is today's agenda.

On July 1, the NTT DATA established a three-company structure, which I will explain first.

Please see Page 4.

1

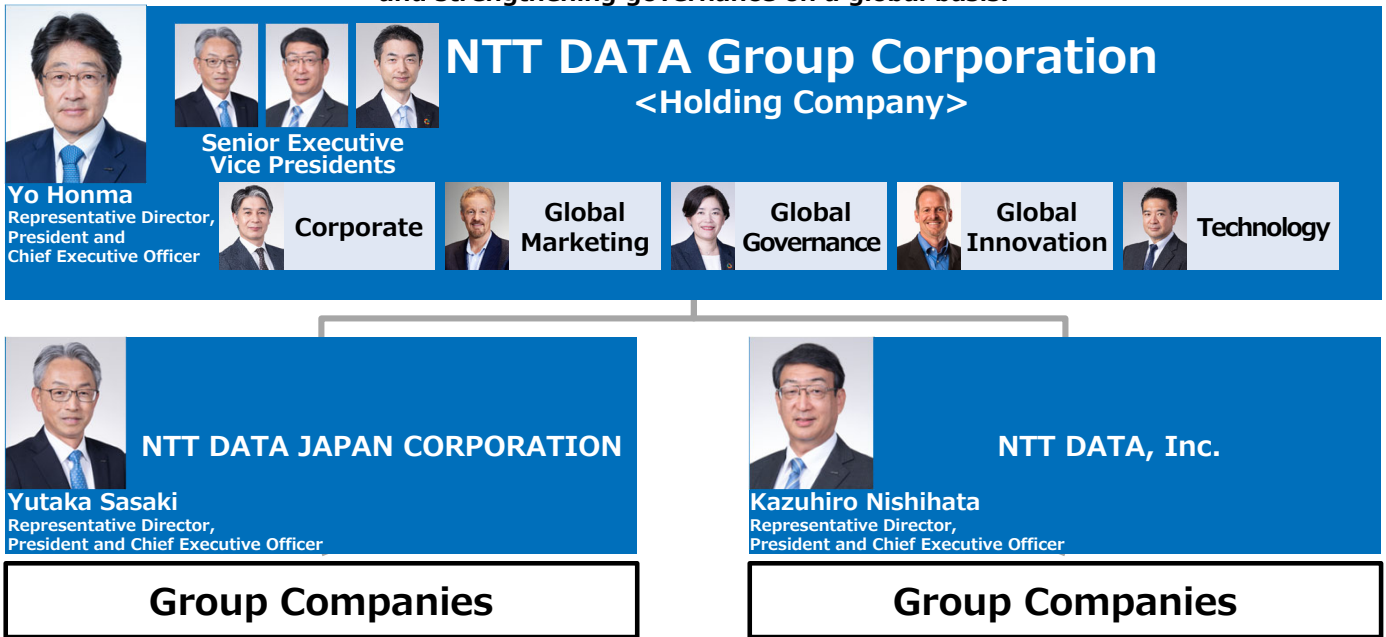
Establishment of the Three-Company Structure



(Explanation omitted)

Establishment of the Three-Company Structure

The Holding Company will formulate strategies for businesses, synergy creation, and strengthening governance on a global basis.



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Owing to our active commitment to overseas business expansion, the Group’s full-year forecasts expect the overseas sales to be about 60% and overseas employees ratios to be about 80% this fiscal year, respectively.

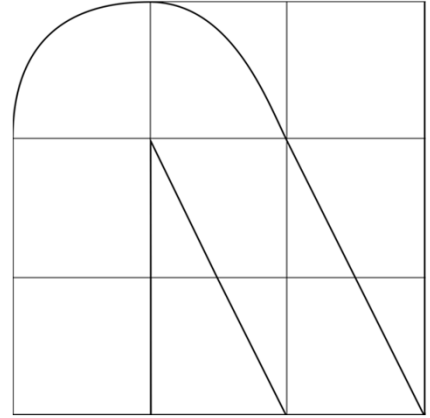
Towards further business expansion, shifting to a global management system is urgent for us to quickly respond to the changes in the business environment based on a global-oriented strategy.

Given the situation, we shifted to a three-company structure comprising NTT DATA Group Corporation, a holding company, NTT DATA Japan Corporation, a domestic operating company, and NTT DATA, Inc., an overseas operating company. NTT DATA Group Corporation will steadily formulate global strategies, create global synergies, and strengthen our global governance.

Let us look at the results for the year’s first quarter ending March 31, 2024. Please see Page 6.

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Results for the First Quarter of Fiscal Year Ending March 31, 2024







(Explanation omitted)

Results for the First Quarter of Fiscal Year Ending March 31, 2024

- Net sales increased due to the effect of expanded consolidation of NTT Ltd. as well as the business growth in Japan and Europe and the impact of foreign exchange rates.
- Operating income remained unchanged due to **an increase in overseas integration and restructuring costs** and an increase in company-wide strategic investments despite the effect of expanded consolidation of NTT Ltd. and sales growth.
- Net income decreased due to **an increase in financial expenses** accompanied with the effect of expanded consolidation of NTT Ltd.
- New orders received increased due to the effect of expanded consolidation of NTT Ltd. and winning of large projects in Japan.

(Billions of Yen, %)

	Q1 FYE3/2023 (Apr-Jun)	Q1 FYE3/2024 (Apr-Jun)	YoY (Amount)	YoY (Rate)	
Net Sales	677.4	1,015.0	+337.6	+49.8%	
Operating Income (Operating income margin)	57.5 (8.5%)	58.3 (5.7%)	+0.8 (-2.7P)	+1.4%	
Net Income Attributable to Shareholders of NTT DATA	39.7	27.7	-12.1	-30.4%	
(Reference) New Orders Received^(*)	622.7	998.3	+375.6	+60.3%	

(*) Including NTT Ltd. from Q1 FYE3/2024

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This is the outline of the first-quarter results.

The NTT Ltd., consolidated into the Company in the previous year's third quarter, is consolidated into the Company on a full-year basis this year.

In this quarter, the net sales and operating income increased and net income decreased year on year due to the effect of the expanded consolidation of NTT Ltd.

These quarterly results are all within expectations.

Net sales increased significantly by 337.6 billion yen due to the expanded consolidation of NTT Ltd. with 285.4 billion-yen increase and the scale expansion in Japan (three domestic segments) with 30.5 billion-yen increase and in Europe and the impact of foreign exchange rates with 22.9 billion-yen increase.

Meanwhile, **operating income** remains on par with the previous year's level due to an increase in the costs of overseas business integration (approx. 3 billion yen) included in the full-year forecasts, restructuring (approx. 6 billion yen), and company-wide strategic investments (approx. 2 billion yen.)

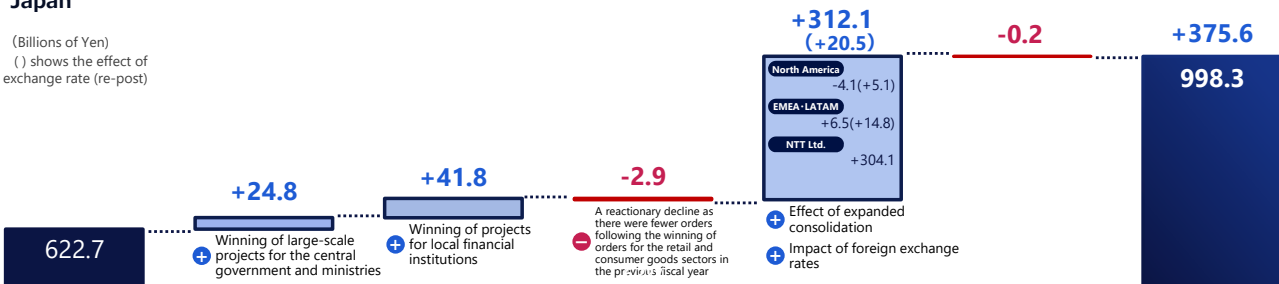
Net income decreased due to increased financial and other expenses accompanied with the expanded consolidation of NTT Ltd, with a financial loss of 11.4 billion yen, tax cost of 4.5 billion yen, and non-controlling interests increase of 3.1 billion yen.

Details will be provided in the following pages.
Please see Page 7.

[Ref.] New Orders Received | YoY Changes by Business Segment (Q1 Results of FYE3/2024)

New orders received increased due to the effect of expanded consolidation of NTT Ltd. and winning of large projects in Japan

(Billions of Yen)
() shows the effect of exchange rate (re-post)



Q1 FYE3/2023 Results (Apr-Jun) Public & Social Infrastructure Financial Enterprise Overseas Others Q1 FYE3/2024 Results (Apr-Jun)

New Orders Received	Q1 FYE3/2024 (Apr-Jun)	Q1 FYE3/2023 (Apr-Jun)	YoY Comparison in Results	FYE3/2024 Forecasts	(Billions of Yen, %)	
					Excl. NTT Ltd.	Progress toward Forecasts
Total	998.3	622.7	+375.6	2,850.0	-	-
Public & Social Infrastructure	164.5	139.7	+24.8	520.0	-	31.6%
Financial	127.8	86.0	+41.8	520.0	-	24.6%
Enterprise	82.8	85.7	-2.9	390.0	-	21.2%
Overseas(*)	603.6	291.5	+312.1	1,341.0	-	-
North America	91.1	95.2	-4.1	547.0	-	16.7%
EMEA-LATAM	196.6	190.0	+6.5	761.0	-	25.8%
NTT Ltd.	304.1	-	+304.1	-	-	-
Others	19.6	19.8	-0.2	79.0	-	-

(*) New orders received includes NTT Ltd. from FYE3/2024.

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Let us take a look at new orders received. New orders received grew significantly by 375.6 billion yen due to the expanded consolidation of NTT Ltd. after being included this quarter, which worth 304.1 billion yen, as well as the winning of large projects in Japan in three domestic segments with 63.7 billion-yen increase.

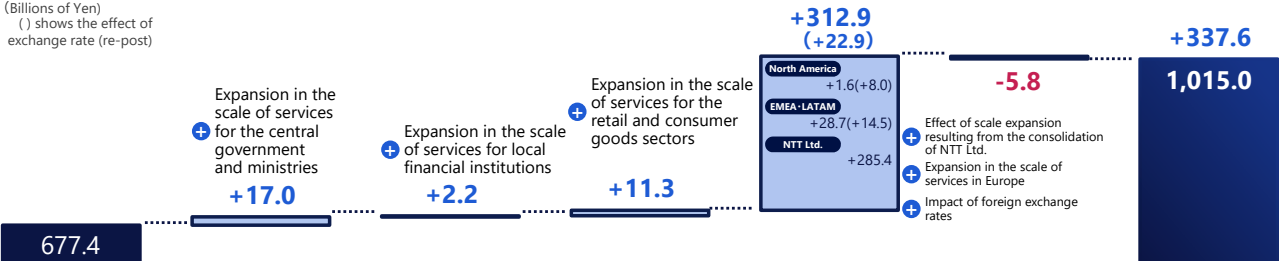
By business segment, we saw a slight decline year-on-year in the Overseas Segment as a part of new orders received was delayed to Q2 in North America and EMEA & LATAM, and in the Enterprise Segment, due to a reactionary decline caused by fewer orders than that of the previous fiscal year when we won large projects for the retail and consumer goods sectors. However, the Financial Segment and the Public & Social Infrastructure Segment steadily won projects.

Please see Page 8.

Net Sales | YoY Changes by Business Segment (Q1 Results of FYE3/2024)

Net sales increased due to the effect of expanded consolidation of NTT Ltd. as well as the business growth in Japan and Europe and the impact of foreign exchange rates

(Billions of Yen)
() shows the effect of exchange rate (re-post)



Q1 FYE3/2023 Results (Apr-Jun)	Public & Social Infrastructure	Financial	Enterprise	Overseas	Others	Q1 FYE3/2024 Results (Apr-Jun)
677.4						1,015.0
	+17.0	+2.2	+11.3	+312.9 (+22.9)	-5.8	
				North America +1.6(+8.0) EMEA-LATAM +28.7(+14.5) NTT Ltd. +285.4		
					Effect of scale expansion resulting from the consolidation of NTT Ltd. Expansion in the scale of services in Europe Impact of foreign exchange rates	
						1,015.0

Net Sales	Q1 FYE3/2024 (Apr-Jun)		Q1 FYE3/2023 (Apr-Jun)		YoY Comparison in Results	FYE3/2024 Forecasts	Progress toward Forecasts
	Q1 FYE3/2024 (Apr-Jun)	Q1 FYE3/2023 (Apr-Jun)	YoY Comparison in Results	FYE3/2024 Forecasts			
Total	1,015.0	677.4	+337.6	4,100.0	24.8%		
Public & Social Infrastructure	146.7	129.7	+17.0	665.0	22.1%		
Financial	165.6	163.4	+2.2	692.0	23.9%		
Enterprise(*)	130.3	119.0	+11.3	550.0	23.7%		
Overseas	618.2	305.3	+312.9	2,436.0	25.4%		
Re-post							
North America	140.9	139.3	+1.6	577.0	24.4%		
EMEA-LATAM	191.0	162.3	+28.7	711.0	26.9%		
NTT Ltd.	285.4	-	+285.4	1,167.0	24.5%		
Others(*)	-45.9	-40.0	-5.8	-243.0	-		

(*) Following the reorganization in April 2023, reclassification has been made between "Enterprise" and "Others" for the Q1 of the fiscal year ending March 31, 2023.

Let's look at net sales.

Net sales increased by 337.6 billion yen due to the expanded consolidation of NTT Ltd. worth 285.4 billion yen, the impact of foreign exchange rates with 22.9 billion-yen increase and the scale expansion in all domestic segments and Europe.

For North America, net sales effectively decreased by 6.3 billion yen when excluding the impact of foreign exchange rates, owing to the improved profitability and selected projects to receive, so this decline is within expectations.

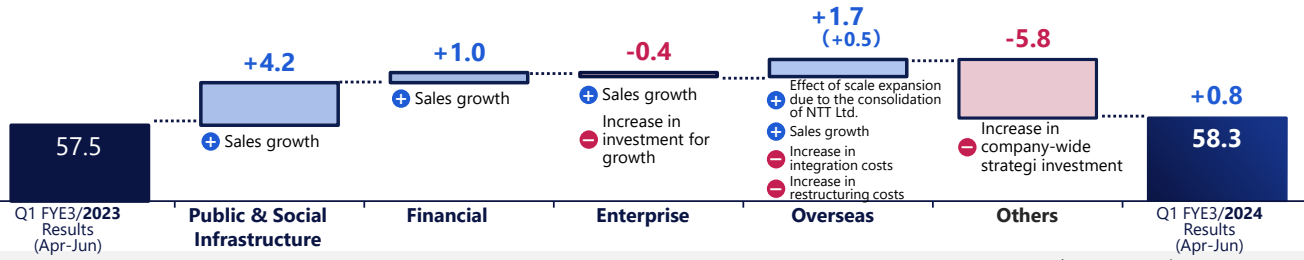
Please see Page 9.

Operating Income | YoY Changes by Business Segment (Q1 Results of FYE3/2024)

Operating income remained unchanged due to an increase in overseas integration and restructuring costs and an increase in company-wide strategic investments despite the effect of expanded consolidation of NTT Ltd. and sales growth

(Billions of Yen)

() shows the effect of exchange rate (re-post)



Operating Income (operating income margin)	Q1 FYE3/2024 (Apr-Jun)		Q1 FYE3/2023 (Apr-Jun)		YoY Comparison in Results	FYE3/2024 Forecasts	Progress toward Forecasts
	Value	Margin (%)	Value	Margin (%)			
Total	58.3		57.5		+0.8	292.0	20.0%
Public & Social Infrastructure	15.5	(10.6%)	11.3	(8.7%)	+4.2 (+1.8P)	80.0	19.4%
Financial	17.2	(10.4%)	16.2	(9.9%)	+1.0 (+0.5P)	73.0	23.5%
Enterprise	12.8	(9.8%)	13.1	(11.0%)	-0.4 (-1.2P)	55.0	23.2%
Overseas	15.0	(2.4%)	13.3	(4.4%)	+1.7 (-1.9P)	99.0	15.2%
Others	-2.2		3.6		-5.8	-15.0	-

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Let's move on to operating income.

Operating income grew due to the expanded consolidation of NTT Ltd. and sales growth in domestic business. However, the growth of 800 million yen is almost similar with that of the previous fiscal year due to the overseas business integration cost of about 3 billion yen included in the full-year business forecasts, the restructuring cost of about 6 billion yen for NTT Ltd., the company-wide strategic investments of approximately 2 billion yen, and the increased investments by the Enterprise Segment (to strengthen offerings such as consulting and assets) as part of its growth initiative.

The business integration and restructuring efforts have steadily progressed, and we will continue to achieve the medium- and long-term growth goals.

This concludes my explanation about the results of the first quarter, while I will provide an additional explanation about the breakdown of the Overseas Segment.

Please see Page 10.

[Ref.] Breakdown of Overseas Business

(Billions of Yen)

		Q1 FYE3/2023 Results	Q1 FYE3/2024 Results	YoY (amount)	Forex Effects ^(*)4)	YoY (rate)
Net Sales		305.3	618.2	+312.9	+22.9	+102.5%
Re-post	North America	139.3	140.9	+1.6	+8.0	+1.2%
	EMEA·LATAM	162.3	191.0	+28.7	+14.5	+17.7%
	NTT Ltd. ^(*)2)	-	285.4	+285.4	-	-
EBITA^(*)1)		18.5 6.1%	26.1 4.2%	+7.6 -1.8P	+0.9	+40.8%
Re-post	North America	10.1 7.2%	10.1 7.2%	+0 -0.0P	+0.6	+0.0%
	EMEA·LATAM	8.1 5.0%	5.5 2.9%	-2.6 -2.1P	+0.4	-32.0%
	NTT Ltd. ^(*)2)	-	11.4 4.0%	+11.4 -	-	-
(Ref.) New Orders Received		291.5	603.6	+312.1	+20.5	+107.1%
Re-post	North America	95.2	91.1	-4.1	+5.1	-4.3%
	EMEA·LATAM	190.0	196.6	+6.5	+14.8	+3.4%
	NTT Ltd. ^(*)2,3)	-	304.1	+304.1	-	-

^{(*)1} EBITA = operating income + amortization of intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

^{(*)2} NTT Ltd. has been consolidated since Q3 FYE3/2023.

^{(*)3} NTT Ltd. is included from Q1 FYE3/2024.

^{(*)4} Foreign exchange rate (average rate) : For FYE3/24 Q1 average rate, USD 137.49 yen and EUR 149.58 yen; For FYE3/23 Q1 average rate, USD 129.73 yen and EUR 138.26 yen.

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Regarding the information on the Overseas Segment, new orders received and net sales are as explained before.

Here, I will provide supplementary explanation on EBITA.

As I mentioned previously, North America saw a decrease due to the selective order acceptance while EBITA is at the same level as that of the previous year at 10.1 billion yen, owing to the improved profitability.

In EMEA & LATAM, operating income increased due to sales growth, while the 2.5-billion-yen business integration cost and the 600-million-yen restructuring cost caused a year-on-year decline of approx. 2.6 billion yen.

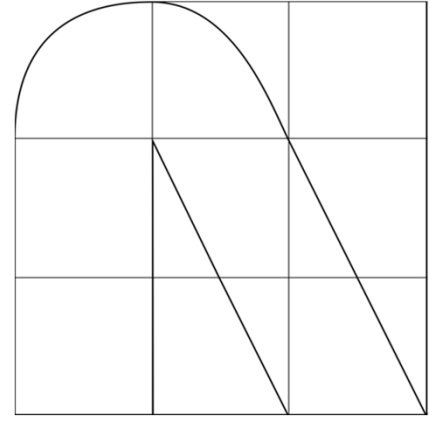
NTT Ltd.'s EBITA of 11.4 billion yen includes the restructuring cost of approx. 5.4 billion yen, and the EBITA margin stood at 4%.

Next, I will explain the situation after the overseas business integration.

Please see Page 12.

3

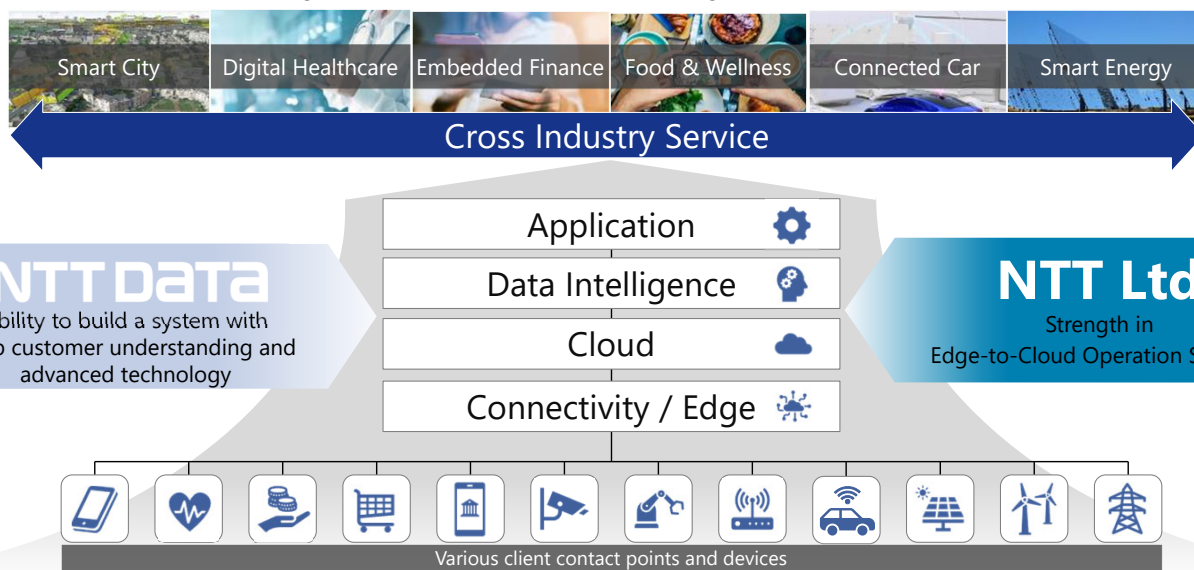
Progress of Overseas Business Combination



(Explanation omitted)

Aims of Overseas Business Combination

By combining “Power to Connect of NTT Ltd.” to “Power to Create of NTT DATA,” we create systems and value that only NTT DATA can provide



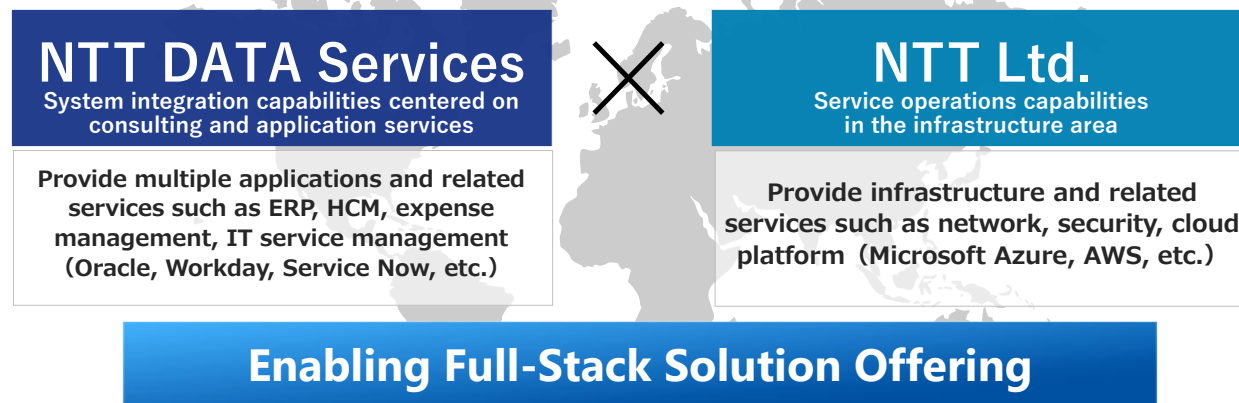
As I mentioned earlier, we will add the “power to connect” to our current “power to create” to create systems and value that only our Group can provide globally. Toward this goal, we have been promoting the overseas business integration and had new collaborative projects this quarter, too.

Please see Page 13.

Combination of Capabilities of NTT DATA and NTT Ltd.

Supporting our client's businesses by providing total service including network, infrastructure, and application services by combining the strengths of both NTT DATA and NTT Ltd.

IT environment development project for a global operating company following its divestiture from the parent company



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Since the implementation of the overseas business combination, there have been some collaboration cases in which the strengths of the two companies were well utilized. I will introduce some of such cases.

NTT DATA Services and NTT Ltd. have been awarded a contract to provision an IT environment for a global operating company following its divestiture from the parent company.

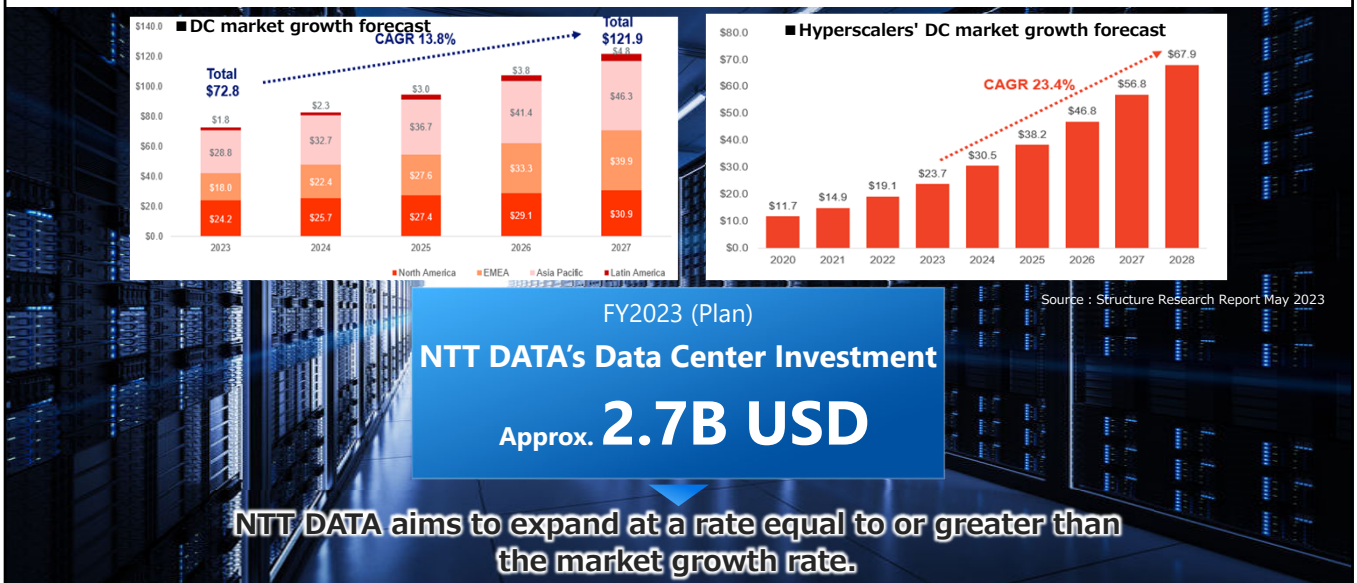
The company aims to separate the application and infrastructure from its parent company by early 2024, following its divestiture from the parent company, and to run it as a stand-alone operation.

NTT DATA Services is in charge of the application area and NTT Ltd. is in charge of the infrastructure area, providing full stack support to the client as One NTT DATA.

We will continue to integrate our overseas businesses and formulate a new operating model starting in 2024 to create further synergies.

Data Center Market Growth Rate

DC market growth forecast indicates solid growth, especially for hyperscalers, with CAGR of over 20%. NTT DATA has positioned the DC business as a future revenue source and actively invest in it.



I will now explain the status of our data center business.

Currently, our group has become the world's third largest global data center operator through the integration of our overseas businesses, and we intend to position the data center business as an important pillar of our business foundation over the mid to long term.

Since the data center market is expected to grow at a high rate in the future and we are receiving strong inquiries from clients, we intend to aggressively invest in the data center business as a mid to long-term source of revenue, and we plan to invest approximately 2.7 billion USD in the current fiscal year.

Our group aims to expand at the same rate as or faster than the market growth rate.

Data Center Locations and Growth Strategy

NTT DATA offers approx. 100 data centers in about 30 markets worldwide
 Drive Global DCs platform growth across the globe (including Japan) based on Growth Strategy by Region

Data Center Locations

Approx. **30** markets, Approx. **100** buildings, **950** MW IT Power

Americas
 Broaden current metro footprints + neighboring Tier 2 market and LATAM/Canada entry

EMEA
 Double-down in FLAP + link with hyperscalers in neighboring Tier 2 markets

India
 Sustained investment required to capitalize on market opportunity

APAC
 Regain regional growth momentum

India

Mumbai Chennai Bengaluru Noida

Germany

Bonn Frankfurt

Malaysia

Cyberjaya

US

Ashburn(VA)

More than 10 data centers to be launched in FY2023

Underlined are data centers launched in FY2023 Q1

This is an overview of our data center locations and growth strategy.

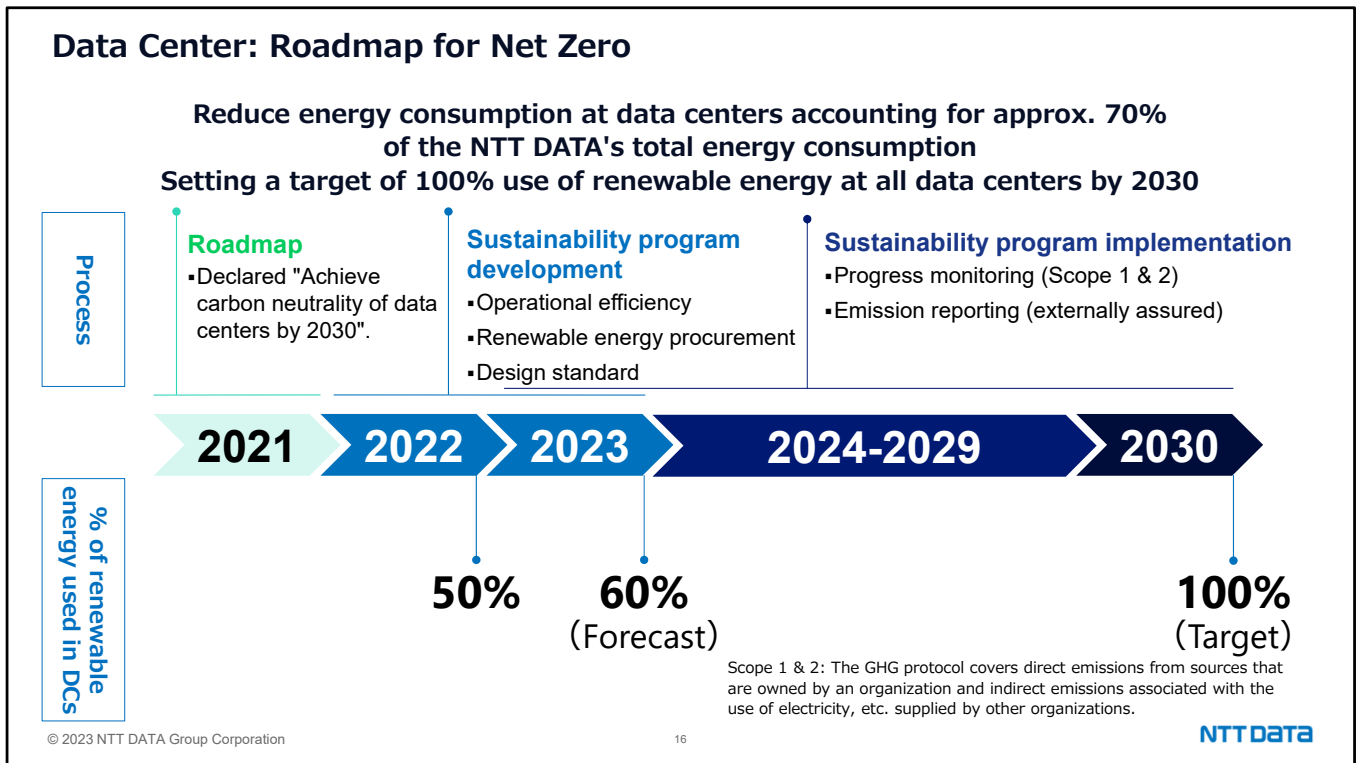
We have over 100 data centers in approximately 30 markets around the world, offering robust facilities and ample power supply for both hyperscalers and enterprises.

We have set up growth strategies in accordance with the characteristics and regulations of each region to increase investment and expand our business.

For example, in the Americas Region, the strategy is to “Broaden current metro footprint + neighboring Tier 2 market and LTAM/Canada entry”.

In the first quarter of this fiscal year, we have received large orders from major high-tech companies and financial institutions in the U.S. region.

In order to meet the strong demand for data centers, we plan to launch more than 10 data centers worldwide this fiscal year.



At the same time, we are also promoting energy conservation initiatives since the power consumption of our data centers accounts for approximately 70% of the total power consumption of the Group.

We are aiming for 100% utilization of renewable energy at all data centers by 2030, and will increase the ratio of renewable energy utilization.

Specifically, in order to achieve this plan, we will launch projects for energy conservation, renewable energy procurement, design standards, etc., and promote implementation management and on-site operations for each project.

In the following pages, the information related to the overseas business integration and the investment and financial strategies are referenced from the company presentation material for the fiscal year ended March 31, 2023.

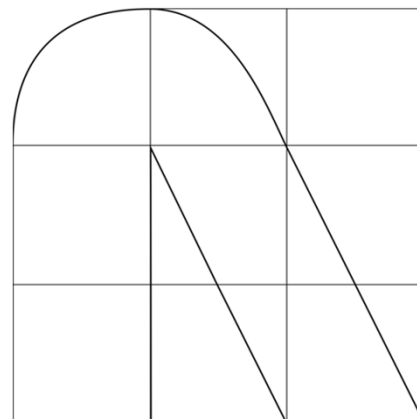
Page 22 and following pages contain numerical information, so I would like to omit an explanation for those pages.

With this, I conclude my presentation. Thank you very much.

References

- Overseas Business Integration
- Investment and Financial Strategies

(Re-post from the Company Presentation material for the Fiscal Year Ended March 31, 2023)

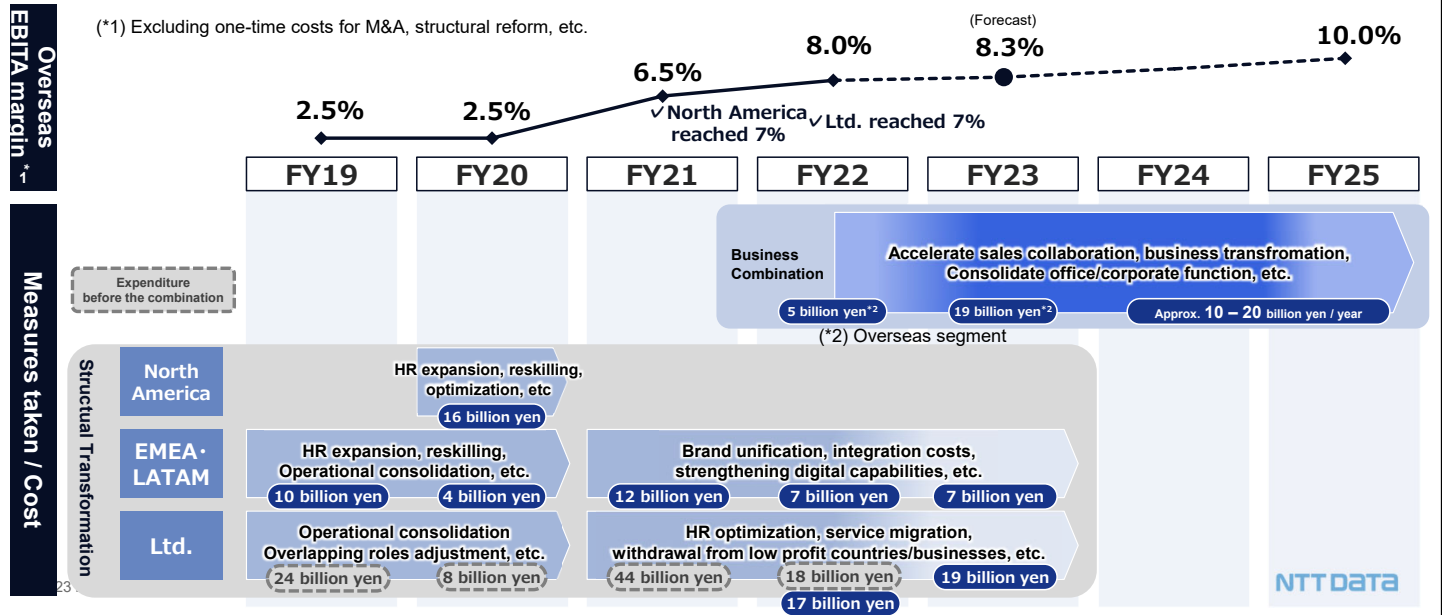


(Explanation omitted)

Overseas Business Growth Accompanied by Quality

Achieved solid profit growth as a result of structural transformation that had been implemented since before the overseas business combination.

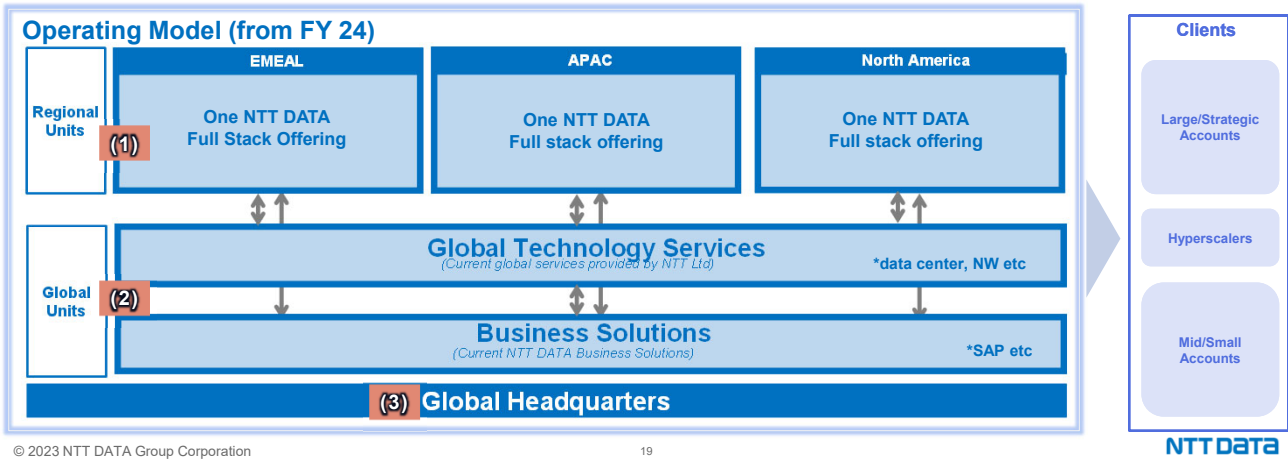
Promote full-fledged transformation in the future to achieve the MMP target EBITA margin of 10%*1.



(Explanation omitted)

Accelerating synergy creation through the transformation of overseas business structure

- (1) Establish an integrated business operating structure by region to further strengthen client engagement and to provide a full stack offering through a single contact
- (2) Strengthen our capability to provide common services on a global basis (data centers, network, etc.) by taking advantage of economies of scale
- (3) Optimization of corporate functions as a whole



(Explanation omitted)

Maintaining and strengthening mid- to long-term competitive advantage through active investments

Investment period Profit contribution period

From FY2022

From FY2026

Current MMP

Future MMP

(1) Strategic Investments

- Strengthen focused technologies and industries
- Develop next-generation businesses for mid-to long-term growth

(FY 23 approx. 32 billion yen)

Make strategic investments to thoroughly enhance digital strengths toward achieving the sales and profit targets of the current MMP.

(2) M&A

- Acquisition of digital-related capabilities
- Enhance presence by sales growth and expanding market share

Execute M&A flexibly that helps acquire digital talents and capabilities to gain competitive advantages over current MMP and mid- to long-term.

(3) Data center investments

- Acquire market position based on high market growth and strong demands

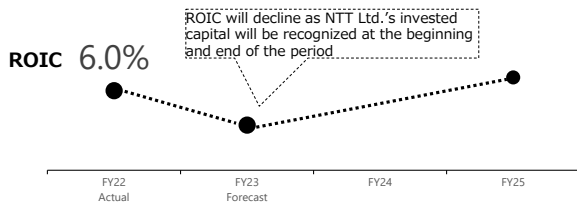
Make aggressive investments to strengthen our presence fueled by strong demands from HyperScalers. The business area that will significantly contribute to profits in the mid- to long-term.

(Explanation omitted)

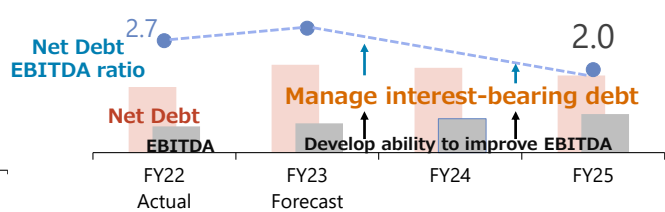
Return on Investment and Financial Soundness

We make leveraged strategic investments to gain long-term profitability. Although return on investment and financial soundness will deteriorate as it takes time for returning on data center investments, etc., we aim to bottom out in FY 23 and improve them through the use of third-party capital, etc.

Return on Investment
<ROIC>
 Recover to a level above the cost of capital in FY 25



Financial Soundness
<Net Debt/EBITDA ratio>
 Maintain a certain level of financial soundness with a target of 2x



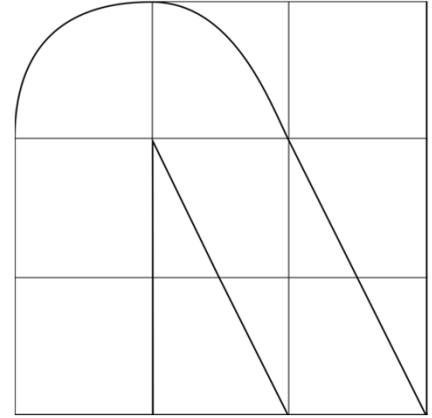
- Measures**
- Develop ability to improve EBITDA through growth with quality
 - Shorter payback period through third-party capital in data center business
 - Improve EBITDA and manage interest-bearing debt, while identifying the best use of third-party capital

(Explanation omitted)

4

Appendices

- Explanatory details of financial results and forecasts -



(Explanation omitted)

Overview of Consolidated Results

(Billions of yen, %)

	Q1 FYE3/2023 Results (Apr-Jun)	Q1 FYE3/2024 Results (Apr-Jun)	YoY (%)	FYE3/2023 Results (Full Year)	FYE3/2024 Forecasts (Full Year)
New Orders Received ⁽¹⁾	622.7	998.3	+60.3	Excl. NTT Ltd. 2,725.6	Excl. NTT Ltd. 2,850.0
Order Backlog ⁽¹⁾	2,962.9	5,050.8	+70.5	4,653.9	Excl. NTT Ltd. 2,960.0
Net Sales	677.4	1,015.0	+49.8	3,490.2	4,100.0
Cost of Sales	499.5	747.8	+49.7	2,567.9	2,993.0
Gross Profit	177.9	267.2	+50.2	922.2	1,107.0
SG&A Expenses ⁽²⁾	120.4	208.9	+73.5	663.1	815.0
Personnel Expenses	68.6	111.3	+62.2	348.6	-
Outsourcing Expenses	23.1	37.0	+60.6	136.3	-
Other Expenses	28.7	60.5	+110.8	178.2	-
Operating Income	57.5	58.3	+1.4	259.1	292.0
Operating Income Margin(%)	8.5	5.7	-2.7P	7.4	7.1
Financial Income and Costs/Shares of Profit/Loss of Entities for Using Equity Method	1.4	-10.1	-	-16.3	-52.0
Income Before Income Taxes	58.9	48.2	-18.1	242.8	240.0
Income Taxes and Others ⁽³⁾	19.2	20.6	+7.4	92.8	96.0
Net Income Attributable to Shareholders of NTT DATA	39.7	27.7	-30.4	150.0	144.0
Capital Expenditures	43.6	114.8	+163.5	381.7	590.0
Depreciation and Amortization/Loss on Disposal of Property and Equipment and Intangibles ⁽⁴⁾	44.5	70.5	+58.6	223.1	278.0

(1) New orders received includes NTT Ltd. from Q1 FYE3/2024. FYE3/2023 excludes the effect of expanded consolidation of NTT Ltd.

(2) "SG&A Expenses" was reclassified according to nature.(reclassified from Q3 of FYE3/23)

(3) "Income Taxes and Others" includes "corporate income taxes" and "net income attributable to non-controlling interests."

(4) The figures for FYE 3/2020 and later are calculated excluding lease depreciation expenses.

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(Explanation omitted)

Consolidated Net Sales

Detail of Consolidated Net Sales (to Clients Outside the NTT DATA Group)

(Billions of Yen)

	Q1 FYE3/2023 Results (Apr-Jun)	Q1 FYE3/2024 Results (Apr-Jun)	FYE3/2023 Results (Full Year)	FYE3/2024 Forecasts (Full Year)
Public & Social Infrastructure	105.5	120.3	523.1	553.0
(Main item)				
Central Government and Related Agencies, Local Government, and Healthcare	55.7	62.7	290.9	307.0
Telecom and Utility	27.1	32.5	127.3	130.0
Financial ^(*)	138.8	138.0	552.1	597.0
(Main item)				
Major Financial Institutions	60.0	53.4	216.8	223.0
Regional Financial Institutions, Cooperative Financial Institutions	40.5	44.7	173.0	177.0
Financial Infrastructure/Network Services, Insurance	34.3	35.5	144.0	150.0
Enterprise ^(**)	108.5	119.9	459.5	484.0
(Main item)				
Distribution, Services, and Payments	45.6	-	194.1	-
Manufacturing and consulting	63.0	-	265.4	-
Manufacturing and Services	-	21.2	-	101.0
Retail and Consumer Packaged Goods	-	27.8	-	103.0
Consulting and Payments	-	71.0	-	280.0
Overseas	303.7	615.5	1,866.1	2,436.0

Net Sales by Products and Services (to Clients Outside the NTT DATA Group)

Consulting	102.8	121.0	460.4	470.0
Integrated IT Solution	163.2	170.3	694.8	700.0
System & Software Development	161.0	168.9	717.6	730.0
Maintenance & Support	227.6	248.8	943.8	950.0
IT Infrastructure ^(***)	-	129.7	278.5	505.0
Telecommunications Terminal and Network Equipment ^(***)	-	153.1	299.6	650.0
Others	22.7	23.0	95.5	95.0
Net Sales by Products and Services Total	677.4	1,015.0	3,490.2	4,100.0

(*1) Financial segments are reclassified. (The reclassification was made at the time of Q2/2022 results announcement.)

(*2) Enterprise Segment was reclassified into "Manufacturing and Services" (automotive, machinery, transportation, etc.), "Retail and Consumer Packaged Goods" (distribution and retail, food, etc.) and "Consulting and Payments" from FY2023 Forecasts, following the reorganization in April 2023.

(*3) "IT Infrastructure" is the business operated by former NTT Ltd. and mainly consist of its managed services and data center businesses. "Telecommunications Terminal and Network Equipment" is the business operated by former NTT Ltd. and mainly consist of IT product sales and its maintenance services

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(Explanation omitted)

Consolidated New Orders Received and Order Backlog

Details of Consolidated New Orders Received (to Clients Outside the NTT DATA Group)

(Billions of Yen)

	Q1 FYE3/2023 Results (Apr-Jun)	Q1 FYE3/2024 Results (Apr-Jun)	FYE3/2023 Results (Full Year)	FYE3/2024 Forecasts (Full Year)
Public & Social Infrastructure	139.7	164.5	495.7	520.0
(Re-post) Central Government and Related Agencies, Local Government, and Healthcare	79.7	101.6	259.8	283.0
Telecom and Utility	25.2	28.6	125.4	126.0
Financial ^(*)	86.0	127.8	486.6	520.0
(Re-post) Major Financial Institutions	36.4	47.0	223.7	237.0
Regional Financial Institutions, Cooperative Financial Institutions	27.5	56.3	163.6	180.0
Financial Infrastructure/Network Services, Insurance	18.7	20.5	82.4	83.0
Enterprise ^(**)	85.7	82.8	404.3	390.0
(Re-post) Distribution, Services, and Payments	23.2	-	127.9	-
Manufacturing and Consulting	62.5	-	276.4	-
Manufacturing and Services	-	12.6	-	85.0
Retail and Consumer Packaged Goods	-	23.3	-	95.0
Consulting and Payments	-	46.9	-	210.0
Overseas ^(***)	291.5	603.6	Excl. NTT Ltd. 1,267.7	Excl. NTT Ltd. 1,341.0

Details of Consolidated Order Backlog

Order Backlog	2,962.9	5,050.8	4,653.9	2,960.0
Public & Social Infrastructure	619.1	609.1	562.5	533.0
Financial	820.5	864.3	858.2	839.0
Enterprise	139.1	172.5	181.6	208.0
Overseas ^(***)	1,351.9	3,373.1	3,022.5	Excl. NTT Ltd. 1,336.0

(*) Financial Segment was reclassified. (The reclassification has been made at the time of Q2 of FYE3/2023 result announcement.)

(**) Enterprise Segment was reclassified into "Manufacturing and Services" (automotive, machinery, transportation, etc.), "Retail and Consumer Packaged Goods" (distribution, retail, food, etc.) and "Consulting and Payments" from FY2023 Forecasts, following the reorganization in April 2023.

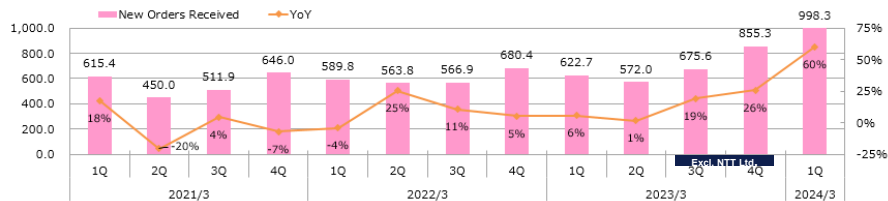
(***) New orders received includes NTT Ltd. from Q1 FYE3/2024. FYE3/2023 excludes the effect of expanded consolidation of NTT Ltd.

(Explanation omitted)

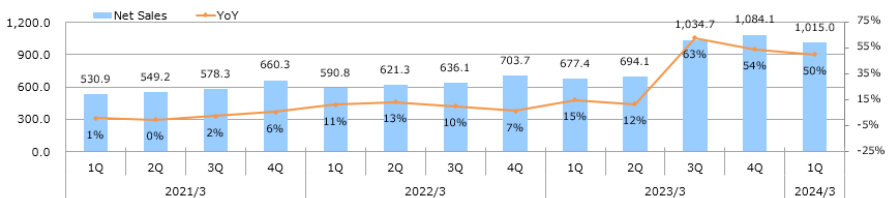
Trends in Quarter (Consolidated)

(Billions of Yen)

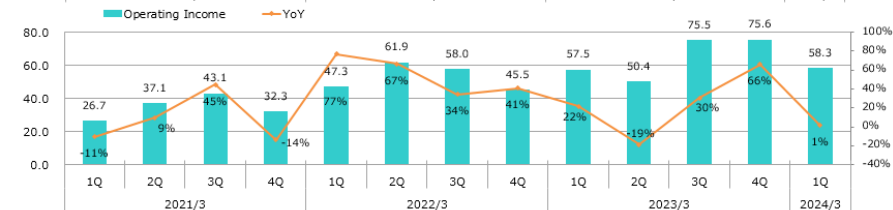
■ New Orders Received(*1)



■ Net Sales



■ Operating Income



(*1) 3Q and 4Q of FY2022 exclude the effect of scale expansion resulting from the consolidation of NTT Ltd. NTT Ltd. is included from FY2023.

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(Explanation omitted)

Quarterly Consolidated Statement of Financial Position

(Breakdown items are re-post)

(Billions of Yen)

	Q1 FYE3/2023 Results (Apr-Jun)	Q1 FYE3/2024 Results (Apr-Jun)	YoY (Amount)
Current assets	2,249.0	2,322.7	+73.7
Cash and cash equivalents	415.4	531.1	+115.7
Trade and other receivables	1,114.5	1,035.1	-79.4
Inventories	76.2	77.1	+0.9
Assets held for sale	48.7	57.9	+9.2
Non-current assets	3,909.2	4,206.4	+297.1
Current assets	1,372.5	1,511.7	+139.2
Intangible assets	653.2	668.6	+15.4
Goodwill	1,133.6	1,227.5	+93.9
Deferred tax assets	225.0	234.4	+9.4
Total assets	6,158.2	6,529.1	+370.9
Current liabilities	1,804.3	1,950.1	+145.8
Trade and other payables	399.4	352.8	-46.7
Contract liabilities	417.9	453.2	+35.3
Bonds and borrowings	278.8	393.6	+114.7
Non-current liabilities	1,957.5	2,018.3	+60.7
Bonds and borrowings	1,453.0	1,497.6	+44.6
Lease liabilities	204.6	212.9	+8.2
Total liabilities	3,761.8	3,968.4	+206.6
Equity attributable to shareholders of NTT DATA	1,452.4	1,554.0	+101.6
Non-controlling interests	944.0	1,006.7	+62.7
Total equity	2,396.4	2,560.7	+164.3
Total liabilities and equity	6,158.2	6,529.1	+370.9

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(Explanation omitted)

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