



NTT DATA

Company Presentation for the Third Quarter of Fiscal Year Ending March 31, 2024

February 7, 2024 NTT DATA Group Corporation

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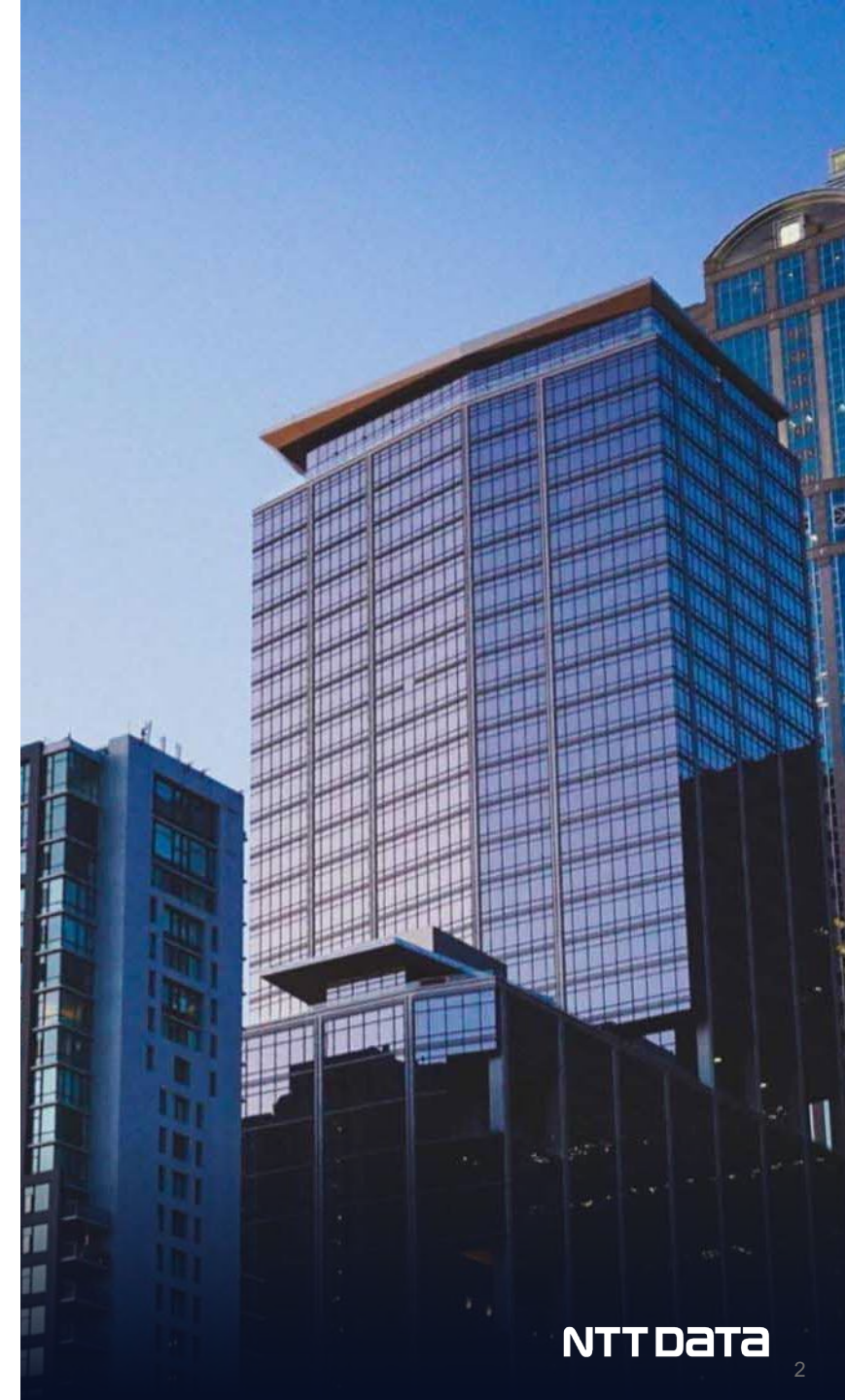
This English text is a translation of
the Japanese original. The Japanese
Original is authoritative.

INDEX

1. Results for the Third Quarter of Fiscal Year Ending March 31, 2024
2. Key Points in Financial Results Presentation
3. Appendices
 - Explanatory details of financial results and forecasts

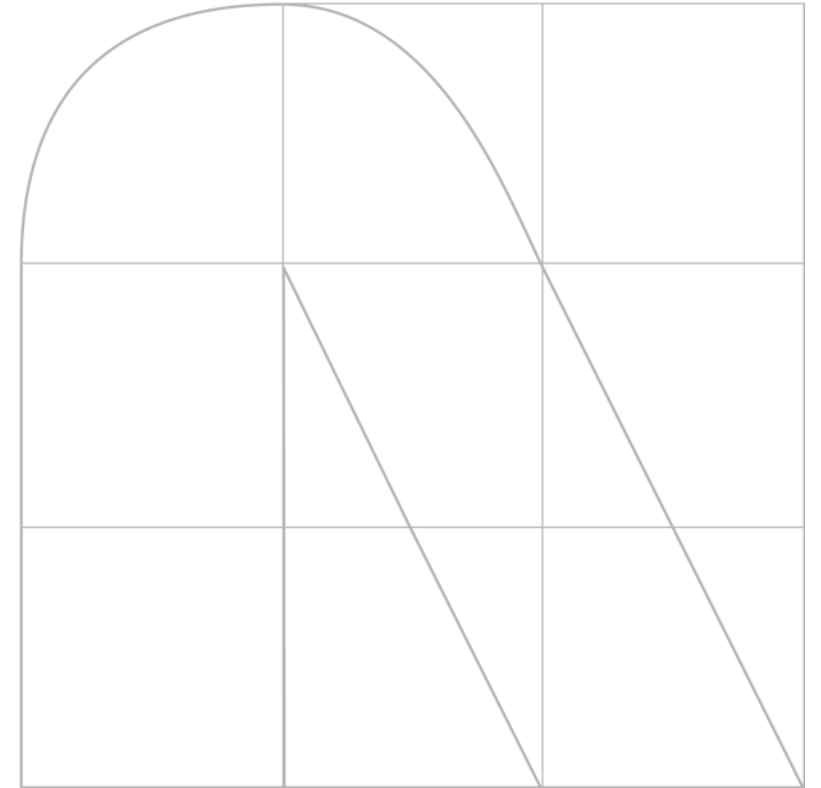
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- * Forecast figures in this document are based on current economic and market conditions. As changes in the global economy and information services market are possible, NTT DATA cannot guarantee their accuracy.
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1

Results for the Third Quarter of Fiscal Year Ending March 31, 2024







Results for the Third Quarter of Fiscal Year Ending March 31, 2024

Despite increased costs associated with overseas business combination and structural transformation, performance has remained strong. Aiming to achieve full-year forecasts, including net income.

- Net sales increased mainly due to the effect of expanded consolidation of NTT Ltd. as well as the business growth in Japan and Europe and the impact of foreign exchange rates.
- Operating income increased mainly due to the effect of expanded consolidation of NTT Ltd. and sales growth despite an increase in costs associated with overseas business combination and structural transformation.
- Net income decreased due to an increase in financial expenses, etc. accompanied with the effect of expanded consolidation of NTT Ltd.
- New orders received increased mainly due to the effect of expanded consolidation of NTT Ltd. and winning of large projects in Public & Social Infrastructure business, Financial business, and North America.

(Billions of Yen, %)

	Q3 FYE3/2023 (Apr-Dec)	Q3 FYE3/2024 (Apr-Dec)	YoY (Amount)	YoY (Rate)		FYE3/2024 Forecasts	Progress toward Forecasts
Net Sales	2,406.1	3,176.2	+770.1	+32.0%		4,100.0	77.5%
Operating Income (Operating income margin)	183.5 (7.6%)	197.1 (6.2%)	+13.6 (-1.4P)	+7.4%		292.0 (7.1%)	67.5%
Net Income Attributable to Shareholders of NTT DATA	105.7	83.7	-22.0	-20.8%		144.0	58.2%
(Reference) New Orders Received	Excl. NTT Ltd. 1,870.2	3,566.8	+1,696.6	+90.7%		Excl. NTT Ltd. 2,850.0	—

(*) NTT Ltd. has been consolidated since Q3 FYE3/2023, and the FYE3/2023 net sales and operating income figures for NTT Ltd. pertain to the Oct.-Dec. period. New orders received of NTT Ltd. is excluded from the figure for FYE3/2023, and is included from FYE3/2024.

[Ref.] New Orders Received | YoY Changes by Business Segment (Q3 Results of FYE3/2024)

New orders received increased mainly due to the effect of expanded consolidation of NTT Ltd. and winning of large projects in Public & Social Infrastructure business, Financial business, and North America

(Billions of Yen)

() shows the effect of exchange rate (re-post)

- + Winning of large-scale projects for the central government and ministries
- + Winning of large-scale projects for the local financial institutions
- A reactionary decline following the winning of a large-scale project for the retail and consumer goods sector in the previous fiscal year

+214.0

+1,480.6(+78.8)

+2.0

+1,696.6

3,566.8

North America +72.3(+20.1)

EMEA·LATAM +64.2(+58.0)

NTT Ltd. +1,341.6

+ Effect of expanded consolidation of NTT Ltd.

+ Impact of foreign exchange rates

+ Winning of large-scale projects in North America

Q3 FYE3/2023
(Apr-Dec)

Japan

Overseas

Others

Q3 FYE3/2024
(Apr-Dec)

(Billions of Yen)

New Orders Received	Q3 FYE3/2023		YoY Comparison in Results	Q3 FYE3/2024		YoY Comparison in Results
	Apr-Dec	Apr-Dec		Apr-Dec	Apr-Dec	
Total	1,870.2	3,566.8	+1,696.6	2,850.0	–	+724.7
Japan	941.8	1,155.8	+214.0	1,484.0	77.9%	+11.2
Re-post						
Public & Social Infrastructure	328.6	476.2	+147.6	520.0	91.6%	+18.1
Financial	285.0	371.4	+86.4	520.0	71.4%	+19.1
Enterprise	285.4	263.3	-22.1	390.0	67.5%	-26.3
Overseas(*)	919.8	2,400.3	+1,480.6	1,341.0	–	+712.2
Re-post						
North America	350.3	422.6	+72.3	547.0	77.3%	+96.6
EMEA·LATAM	550.6	614.9	+64.2	761.0	80.8%	+33.3
NTT Ltd.	-	1,341.6	+1,341.6	-	-	+582.6
Others	8.7	10.6	+2.0	25.0	42.6%	+1.3

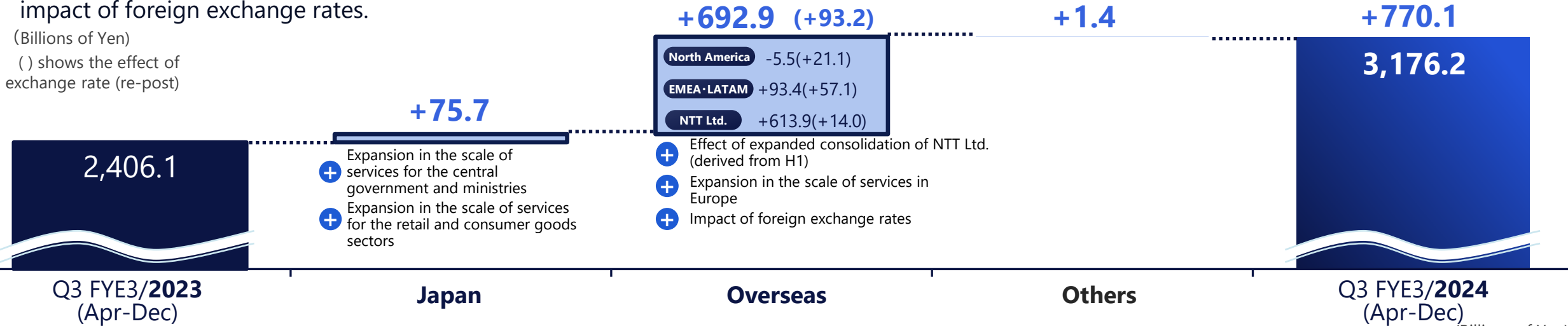
(*) New orders received of NTT Ltd. is excluded from the figures for FYE3/2023, and is included from FYE3/2024.

Net Sales | YoY Changes by Business Segment (Q3 Results of FYE3/2024)

Net sales increased mainly due to the effect of expanded consolidation of NTT Ltd. as well as the business growth in Japan and Europe and the impact of foreign exchange rates.

(Billions of Yen)

() shows the effect of exchange rate (re-post)



Net Sales	Japan			Overseas			Others		
	Q3 FYE3/2023 Apr-Dec	Q3 FYE3/2024 Apr-Dec	YoY Comparison in Results	FYE3/2024 Forecasts	Apr-Dec Progress toward Full year Forecasts	Q3 FYE3/2023 Oct-Dec	Q3 FYE3/2024 Oct-Dec	YoY Comparison in Results	
Total	2,406.1	3,176.2	+770.1	4,100.0	77.5%	1,034.7	1,097.6	+63.0	
Japan	1,170.9	1,246.6	+75.7	1,700.0	73.3%	405.7	423.8	+18.1	
Re-post Public & Social Infrastructure	423.5	467.4	+44.0	665.0	70.3%	153.0	162.5	+9.5	
Re-post Financial	482.2	502.2	+20.1	692.0	72.6%	161.3	171.7	+10.4	
Re-post Enterprise(*1)	368.2	394.1	+25.9	550.0	71.6%	128.0	130.6	+2.6	
Overseas	1,265.3	1,958.2	+692.9	2,436.0	80.4%	639.9	685.3	+45.4	
Re-post North America	445.8	440.4	-5.5	577.0	76.3%	153.3	153.0	-0.2	
Re-post EMEA·LATAM	508.3	601.6	+93.4	711.0	84.6%	182.9	213.1	+30.3	
Re-post NTT Ltd. (*2)	302.4	916.3	+613.9	1,167.0	78.5%	302.4	318.8	+16.4	
Others	-30.1	-28.7	+1.4	-36.0	79.7%	-10.9	-11.4	-0.6	

(*1) Following the reorganization in April 2023, the comparative year, Q3 FYE3/2023, also reflects figures after this reorganization.

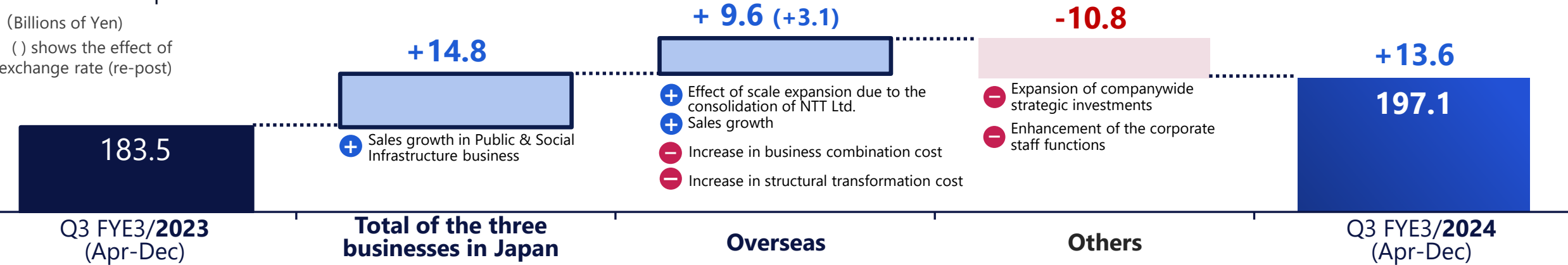
(*2) NTT Ltd. has been consolidated since Q3 FYE3/2023, and the FYE3/2023 figures for NTT Ltd. pertain to the Oct.-Dec. period.

Operating Income | YoY Changes (Q3 Results of FYE3/2024)

Operating income increased mainly due to the effect of expanded consolidation of NTT Ltd. and sales growth in Public & Social Infrastructure business despite increase in overseas business combination cost and structural transformation cost

(Billions of Yen)

() shows the effect of exchange rate (re-post)



Operating Income (operating income margin)		(Billions of Yen)							
		Q3 FYE3/2023 Apr-Dec	Q3 FYE3/2024 Apr-Dec	YoY Comparison in Results	FYE3/2024 Forecasts	Apr-Dec Progress toward Full-year Forecasts	Q3 FYE3/2023 Oct-Dec	Q3 FYE3/2024 Oct-Dec	YoY Comparison in Results
Total		183.5	197.1	+13.6	292.0	67.5%	75.5	75.2	-0.4
Total of the three businesses in Japan^(*1)		130.1	145.0	+14.8	208.0	69.7%	50.8	51.2	+0.4
Re-post	Public & Social Infrastructure	37.9 (9.0%)	50.8 (10.9%)	+12.9 (+1.9p)	80.0 (12.0%)	63.5%	18.8 (12.3%)	20.0 (12.3%)	+1.2 (+0.0p)
	Financial	50.6 (10.5%)	52.3 (10.4%)	+1.7 (-0.1p)	73.0 (10.5%)	71.7%	17.5 (10.8%)	17.4 (10.1%)	-0.1 (-0.7p)
	Enterprise	41.6 (11.3%)	41.8 (10.6%)	+0.2 (-0.7p)	55.0 (10.0%)	76.1%	14.5 (11.3%)	13.8 (10.6%)	-0.6 (-0.7p)
Overseas		52.5 (4.1%)	62.1 (3.2%)	+9.6 (-1.0p)	99.0 (4.1%)	62.7%	26.3 (4.1%)	27.9 (4.1%)	+1.6 (-0.0p)
Others		0.9	-10.0	-10.8	-15.0	-	-1.6	-3.9	-2.3

(*1) The total of the Public & Social Infrastructure, Financial, and Enterprise businesses is shown, as was the case in the fiscal previous year.

(*2) NTT Ltd. has been consolidated since Q3 FYE3/2023; therefore, FYE3/2023 figures include NTT Ltd.'s figures pertaining to Oct.-Dec. period.

[Ref.] Breakdown of Overseas Business

(Billions of Yen)

		Q3 FYE3/2023 Apr-Dec	Q3 FYE3/2024 Apr-Dec	YoY (Amount)	Forex Effects (*3)	YoY (Rate)	FYE3/2024 Forecasts	Progress toward Forecasts	Q3 FYE3/2023 Oct-Dec	Q3 FYE3/2024 Oct-Dec	YoY (Amount)
Net Sales		1,265.3	1,958.2	+692.9	+93.2	+54.8%	2,436.0	80.4%	639.9	685.3	+45.4
Re-post	North America	445.8	440.4	-5.5	+21.1	-1.2%	577.0	76.3%	153.3	153.0	-0.2
	EMEA•LATAM	508.3	601.6	+93.4	+57.1	+18.4%	711.0	84.6%	182.9	213.1	+30.3
	NTT Ltd.	Oct.-Dec. 302.4	916.3	+613.9	+14.0	+203.0%	1,167.0	78.5%	302.4	318.8	+16.4
EBITA (*1) (*2) (EBITA Margin)		72.3 (5.7%)	98.6 (5.0%)	+26.3 (-0.7P)	+3.9	+36.4%	145.0 (6.0%)	68.0%	35.5 (5.5%)	40.6 (5.9%)	+5.1 (+0.4P)
Re-post	North America	32.0 (7.2%)	31.0 (7.0%)	-1.0 (-0.1P)	+1.5	-3.1%	44.0 (7.6%)	70.5%	12.1 (7.9%)	13.3 (8.7%)	+1.2 (+0.8P)
	EMEA•LATAM	23.6 (4.6%)	26.5 (4.4%)	+2.9 (-0.2P)	+2.5	+12.2%	40.0 (5.6%)	66.2%	7.1 (3.9%)	11.4 (5.4%)	+4.3 (+1.5P)
	NTT Ltd.	Oct.-Dec. 16.1 (5.3%)	41.8 (4.6%)	+25.7 (-0.8P)	+0.7	+159.5%	79.0 (6.8%)	52.9%	16.1 (5.3%)	16.2 (5.1%)	+0.1 (-0.2P)
(Ref.) New Orders Received		Excl. NTT Ltd. 919.8	2,400.3	+1,480.6	+78.8	+161.0%	Excl. NTT Ltd. 1,341.0	-	335.9	1,048.1	+712.2
Re-post	North America	350.3	422.6	+72.3	+20.1	+20.6%	547.0	77.3%	133.4	230.0	+96.6
	EMEA•LATAM	550.6	614.9	+64.2	+58.0	+11.7%	761.0	80.8%	195.6	228.9	+33.3
	NTT Ltd.	-	1,341.6	+1,341.6	-	-	-	-	-	582.6	+582.6

(*1) EBITA = operating income + amortization of intangible assets subject to purchase price allocation (PPA) arising from acquisition and others.

(*2) The planned annual business combination cost of ¥19.0 billion is included only in the FYE3/2024 forecast for the entire Overseas Segment, which is ¥145.0 billion. However, actual costs are recorded for each region, and the FYE3/2024 Apr.-Dec. EBITA figures include the following costs: ¥7.0 billion for the entire Overseas Segment, ¥0.7 billion for North America, ¥3.8 billion for EMEA/LATAM, and ¥1.9 billion for NTT Ltd.

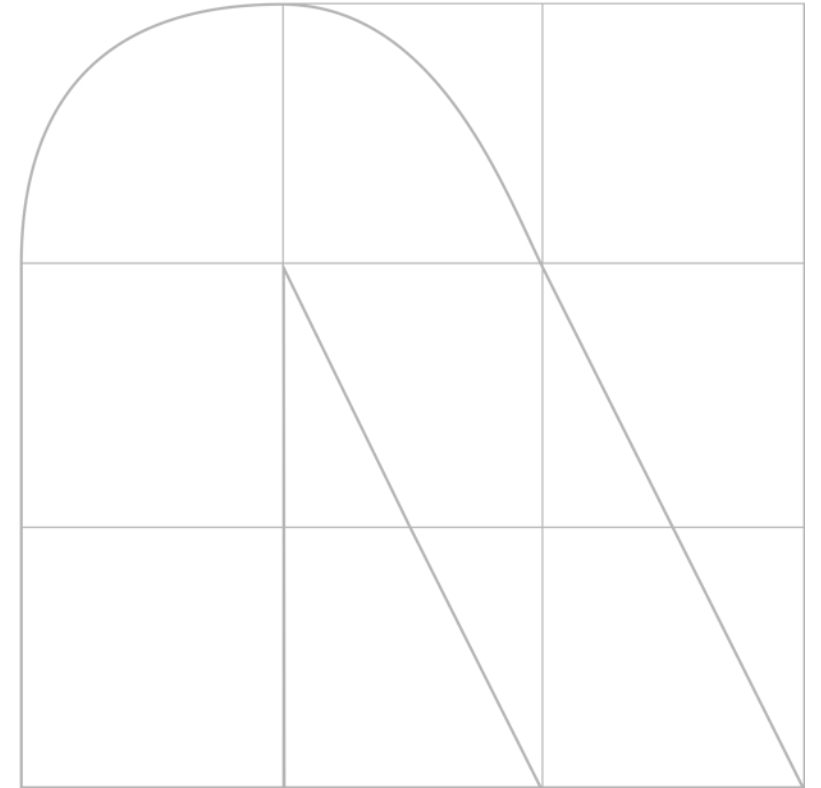
(*3) For NTT Ltd., the Forex Effects are calculated by comparing the respective average rates for Apr.-Dec. and Apr.-Sep. of the current fiscal year against those of the previous fiscal year, applying the difference to the cumulative results of the respective periods, and comparing the resulting amount.

(*4) NTT Ltd. has been consolidated since Q3 FYE3/2023, and the FYE3/2023 Net Sales and EBITA figures for NTT Ltd. pertain to the Oct.-Dec. period. New Orders Received of NTT Ltd. is excluded from the figures for FYE3/2023 and is included from FYE3/2024.

(*5) Foreign exchange rate (average rate): For Q3 FYE3/2024, USD 143.33 yen and EUR 155.32 yen; for Q3 FYE3/2023, USD 136.46 yen and EUR 140.59 yen. (For NTT Ltd., the average rate for Oct.-Dec. 2022 of USD 141.38 yen is used.)

2

Key Points in Financial Results Presentation



Key Points in Financial Results Presentation

■ Status of new orders received by segment

In Japan Segment, there was a reactionary decline in the Enterprise business following the winning of a large-scale project in the previous fiscal year, but overall performance has remained strong mainly due to winning of large projects in Public & Social Infrastructure and Financial businesses.

In Overseas Segment, the new orders received in North America, which had remained negative year-on-year until the second quarter, turned positive year-on-year in the third quarter. We will continue our efforts toward achieving the full-year targets.

»»» P11 New Orders Received in North America

■ Progress of overseas business combination

The overseas business combination and structural transformation are progressing as planned toward the new global business management structure that will commence in the next fiscal year. We will further accelerate these efforts.

With the progress of the overseas business combination, synergies are on the rise.

»»» P12 Overseas Business Combination and Structural Transformation

»»» P13 Synergies of Overseas Business Combination

■ Migration of mission-critical systems to open systems

Drawing on our accumulated knowledge, experience, and technical capabilities, we have successfully enabled the MEJAR system to operate on an open infrastructure.

We will continue to expand open system migration using our framework PITON, especially in mission-critical areas.

»»» P14 Migration of Core Banking Systems from Mainframe to Open Systems

■ Impact of generative AI on our businesses

We are actively utilizing generative AI both for our clients' businesses and to improve the efficiency of our internal operations.

»»» P15 Generative AI Initiatives

■ Status of data center business

The investments in the data center business are progressing smoothly, and the services are provided as planned.

»»» P16 Status of Data Center Business

■ Progress of investment and financial strategies

To control financial expenses, we are consistently implementing measures to reduce interest expenses. To recover investment profitability and maintain financial soundness, we are steadily implementing the improvement measures.

»»» P17 Progress of Investment and Financial Strategies

New Orders Received in North America

- New orders received in North America, which had remained negative year-on-year until the second quarter, turned positive year-on-year in the third quarter.
- Although the impact of delays in customer decision-making due to market uncertainty continues to be seen, we remain committed to realizing our annual forecast for new orders received through ongoing efforts.
- We will continue our efforts to win more orders for projects that offer high value.

◆ BPaaS Project order received in North America

Large-scale BPaaS order for TPA*¹ services for a major U.S. life insurance company
Includes project services to implement new insurance products for the company



Excellent relationship for more than 20 years
Policy administration, regulatory compliance, and contact center services

Strong expertise and track records in TPA business
in annuities and life insurance
(Leader position in third party evaluation)

Digital technologies leveraging GDP*²
(Introduction of conversational AI and voice analytics technology
in the front office (contact center) and back office)

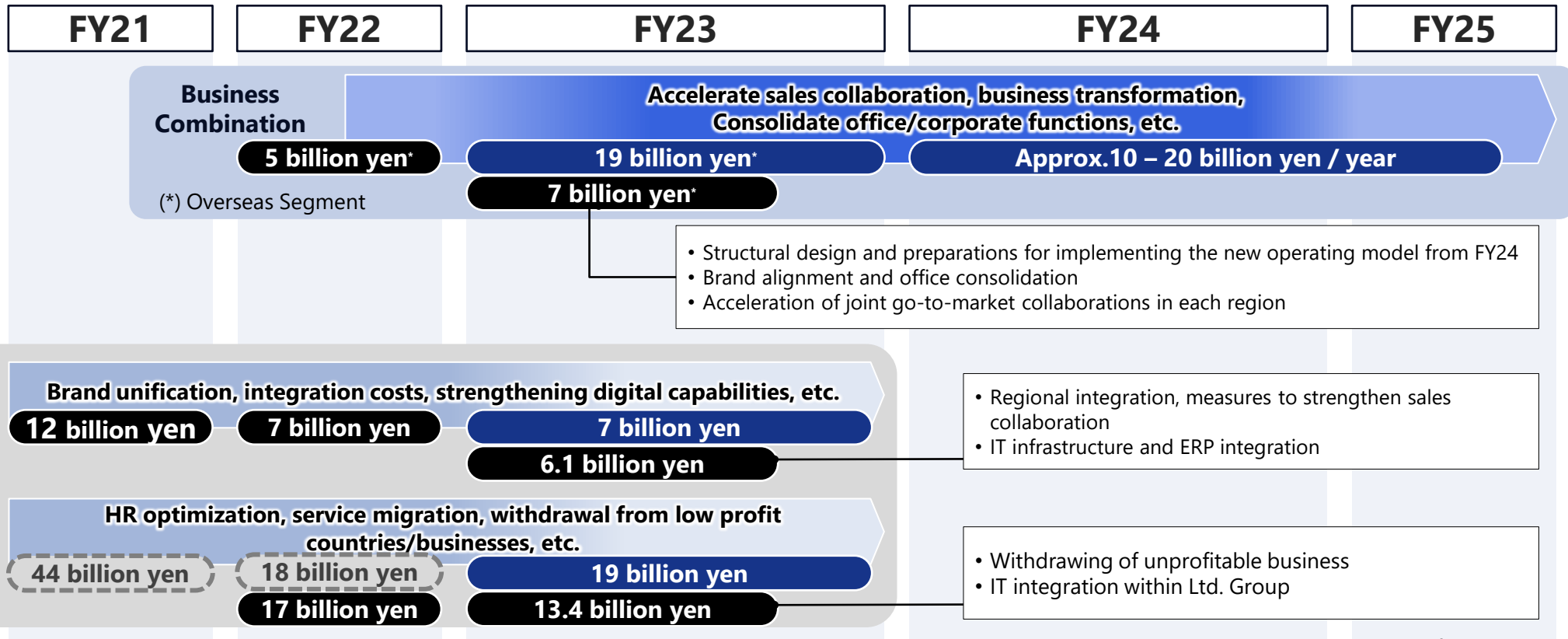
*1 Third Party Administration : Outsourcing services of insurance contract management

*2 Global Insurance Digital Platform : A digital Offering for the pension and life insurance industries that supplies the optimal combinations of functions, services, and solutions to match the needs of individual clients

Overseas Business Combination and Structural Transformation

Measures taken / Cost

- Budget
- Actual
- Expenditure before the combination
- FY23 Action items



(Billions of Yen)

FY22
FY23
costs

		FY22(Apr-Dec)	FY23(Apr-Dec)	YoY Comparison in Results	FY23.1Q	FY23.2Q	FY23.3Q	FY23 Forecast
Total		13.8	26.5	+12.7	10.5	6.3	9.7	45.0
Business Combination		1.4	7.0	+5.6	2.7	0.6	3.7	19.0
Re-post	North America	-	0.7	+0.7	-	0.3	0.4	-
	EMEA·LATAM	0.3	3.8	+3.5	2.5	0.2	1.1	-
	NTT Ltd.	1.1*	1.9	+0.8	0.2	0.1	1.6	-
Structural Transformation		12.4	19.5	+7.1	7.8	5.7	6.0	26.0
Re-post	North America	-	-	-	-	-	-	-
	EMEA·LATAM	6.4	6.1	-0.3	2.3	2.0	1.8	7.0
	NTT Ltd.	18	13.4	+7.4	5.5	3.7	4.2	19.0

※Figures after consolidation (costs incurred on and after Oct. 2022 only)

Synergies of Overseas Business Combination

- Synergies are being created in each NTT DATA region as overseas business combination progresses.
- We've been able to win deals with full-stack offerings from infrastructure to applications and increased cross-selling.

◆ North America

Awarded strategic expansion and extended IT partnership for National Life Group, a major U.S. Life Insurance company



NTT DATA Services
20 years of client relationship
Track records in ITO business



NTT Ltd.
Infrastructure building capacity
High-quality data centers

Announced 5-year extension of strategic partnership with National Life Group

◆ EMEA & LATAM

Awarded a deal for SAP Implementation services for a multinational pharmaceutical company in South Africa



NTT Ltd.
Long term relationship
Global collaboration



NTT DATA Business Solutions
Pharma/life sciences
SAP expertise

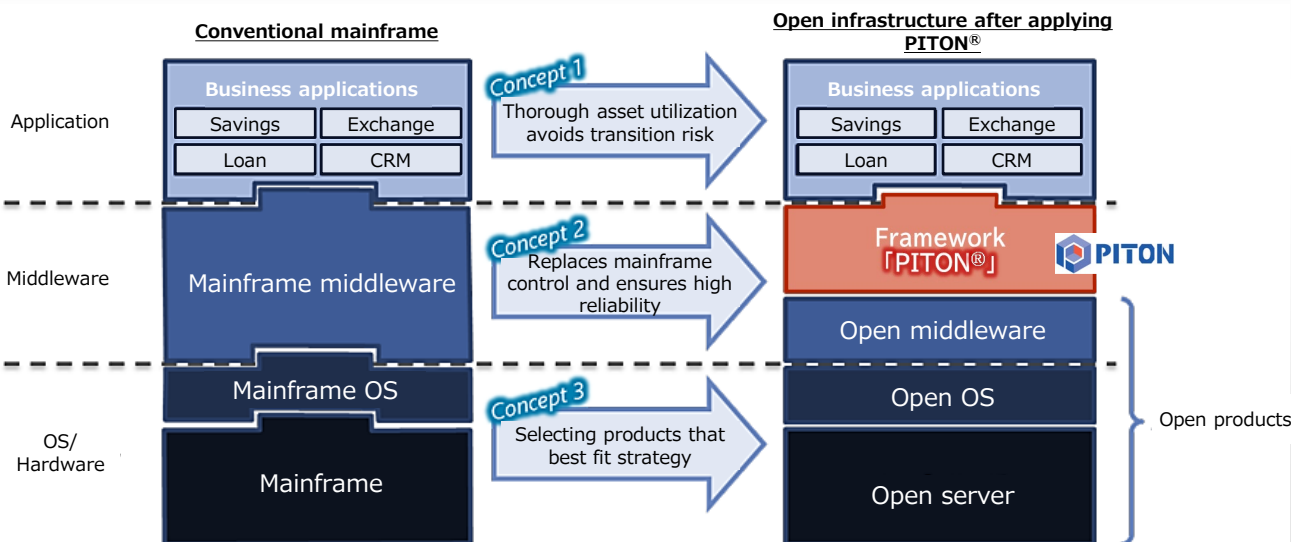
Rollout of NTT DATA Lifesciences Template to Client's operations in Brazil
As client's global SAP partner, planning a rollout in South Africa and Europe

Migration of Core Banking Systems from Mainframe to Open Systems

- Completed unprecedented development of high-difficulty systems that restructure the joint-use core banking system MEJAR into an open system, which has been operating stably since its launch on January 4
- Contribute to addressing the societal problem of the IT workforce shortage and the promotion of DX by converting mainframes, for which the succession of relevant skills is difficult, into open systems
- Aiming to realize the cloud scheme of the core banking systems in the future for more efficient operations and reduced administrative burden

Migration of the core banking systems to open systems with PITON®

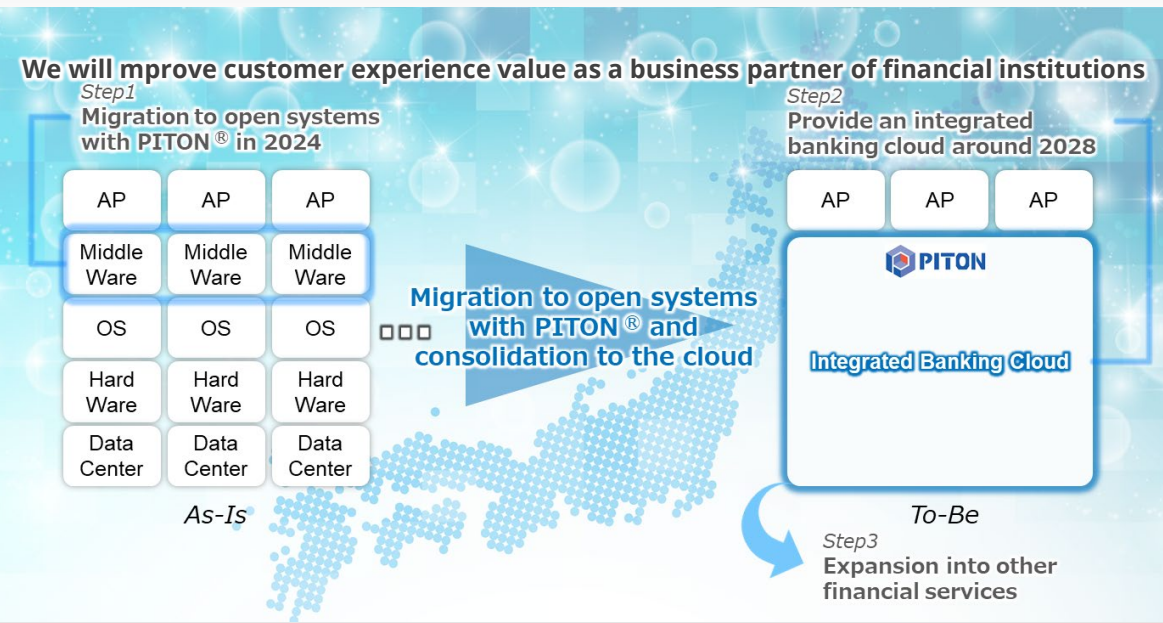
- Developed a framework (PITON®) to run systems built on mainframes on open systems.
- Applied it to the joint use system "MEJAR" and launched the first multi-bank open core banking system in the Japanese banking industry on January 4, 2024.
- Expand the adoption of open systems for core banking systems, starting with the MEJAR case study.



Future Vision

From open system to cloud computing

- By consolidating open core banking systems, we plan to provide an **Integrated Banking Cloud, a high-quality, domestically produced cloud computing system.**
- Contribute to **operational efficiencies and reduction of the management burden on financial institutions** by consolidating data centers, hardware, middleware, etc., and providing a one-stop service.



Generative AI Initiatives

- We have been promoting more than 100 projects on a global scale through co-creation with clients.
- From April 2024, LITRON will start supporting tsuzumi. We will continue our efforts to offer Generative AI services that harmonize with society.

Co-creation with Clients

Public Sector



Document Approval Process Improvement

Financial



Financing Process Improvement

Insurance



Digital Employees

Apparel



Personal Visual Communication Etc..

100+

Advanced global cases



This is an image created by Generative AI.

"AI streamlines intricate processes, while intelligence serves as the common ground, illuminating areas beyond our reach."

Software Development Productivity Improvement

**40~70%,
Applied to 100+ projects**

Development productivity improvement *



- AI Coding
- AI Testing
- Java Migration
- COBOL Migration



Generative AI Assets

Scheduled for release in April 2024

10+

Generative AI-Related Assets



By Generative AI



Human Resources that Utilize Generative AI

195,000+

Of Generative AI

- Corporate management
- Report creation
- Translation
- E-Mail, documentaion, etc.

Status of Data Center Business

- As the data center business is expected to grow on the back of strong demand, NTT DATA is aggressively investing in the business, and the delivery of data center services is progressing as planned.
- Revenue, EBITDA, EBITDA margin, and Capex of the data center business for the third quarter are progressing well against the full-year plan.

Service delivery plan and results in FY2023

- 13 data centers (226 MW) to be launched by the end of FY2023
- 7 data centers* launched by Q3 (99 MW)
 - * India (Navi Mumbai), Germany (Frankfurt and others), USA (Virginia), and Malaysia (Cyberjaya)



Main activities in Q3

- In December 2023, NTT Global Data Centers Japan, a subsidiary of NTT DATA Group Corporation, and **TEPCO Power Grid, Inc.** have agreed to **establish a new company** to jointly develop and operate data centers in the Inzai-Shiroi area, of Greater Tokyo, Japan.
- The data centers are scheduled to open and commence services in the area in the second half of FY2026.
- The two companies aim to **develop an advanced data center model** that helps solve carbon neutrality issues, etc. drawing upon TEPCO Group's ability to build diverse power facilities coupled with the Company's expertise in building and managing globally standardized data centers, along with their respective additional capabilities.

Data Center Business Revenue*¹

	Q3 Results of FYE3/2024	Full-Year Plan
Revenue	1,352 M\$	1,753 M\$
EBITDA (Margin)	511 M\$ (38%)	628 M\$ (36%)
Capex	1,761 M\$	2,797 M\$

*1 These are the figures used in management accounting to calculate the income and expenses of the data center business division of NTT Ltd. They include intercompany transactions between NTT, the parent company, and our group, and are calculated in a certain way, such as allocation of common expenses with other businesses of NTT Ltd.

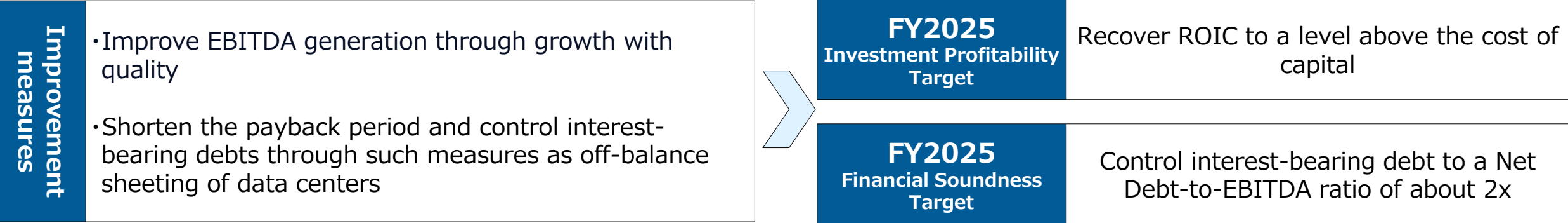
*2 EBITDA excludes depreciation of property, plant and equipment and software, amortization of intangible assets related to acquisitions, and certain common head office costs.

Progress of Investment and Financial Strategies

- Measures to reduce interest expenses have been implemented steadily
- A reduction effect of approximately 3.5 billion yen is expected for the FY2023

Refinancing to a fixed interest rate	<ul style="list-style-type: none"> • Refinance existing floating rate USD borrowings to fixed rate • Reduce interest expense by leveraging reverse yield on USD market interest rates 	<p>Reduction effect for FY2023</p> <p>Expected to be approx. ¥3.5 billion</p> <p>*Of which, about ¥1.5 billion is for Q3</p>
Refinancing through the use of yen	<ul style="list-style-type: none"> • NTT DATA raises funds in yen at a low interest rate and lends to NTT Ltd. • NTT Ltd. repays existing USD debt • Reduce interest expenses by utilizing the difference in borrowing rates between JPY and USD 	

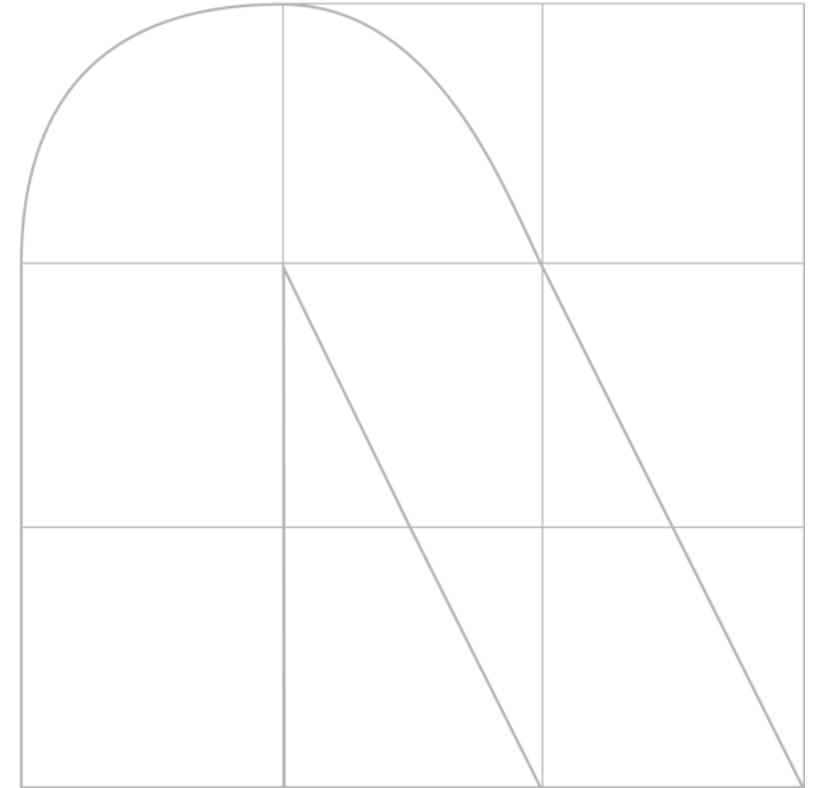
- **To achieve our investment profitability and financial soundness targets, we will continue to consider and implement the improvement measures.**



3

Appendices

- Explanatory details of financial results and forecasts -



Overview of Consolidated Results

(Billions of yen, %)

	Q3 FYE3/2023 ^(*1) (Apr.-Dec.)	Q3 FYE3/2024 (Apr.-Dec.)	YoY (%)
New Orders Received ^(*1)	Excl NTT Ltd. 1,870.2	3,566.8	+90.7
Order Backlog ^(*1)	Excl NTT Ltd. 2,867.5	5,541.7	+93.3

	FYE3/2023 Results (Full Year)	FYE3/2024 Forecasts (Full Year)
	Excl NTT Ltd. 2,725.6	Excl. NTT Ltd. 2,850.0
	4,653.9	Excl. NTT Ltd. 2,960.0

Net Sales	2,406.1	3,176.2	+32.0
Cost of Sales	1,770.9	2,325.7	+31.3
Gross Profit	635.2	850.4	+33.9
SG&A Expenses ^(*2)	451.8	653.4	+44.6
Personnel Expenses	238.8	339.4	+42.1
Outsourcing Expenses	87.1	128.5	+47.5
Other Expenses	125.9	185.5	+47.4
Operating Income	183.5	197.1	+7.4
Operating Income Margin(%)	7.6	6.2	-1.4P
Financial Income and Costs/Shares of Profit/Loss of Entities Accounted for Using Equity Method	-10.4	-46.9	-
Income Before Income Taxes	173.1	150.1	-13.2
Income Taxes and Others ^(*3)	67.4	66.4	-1.4
Net Income Attributable to Shareholders of NTT DATA	105.7	83.7	-20.8

	3,490.2	4,100.0
	2,567.9	2,993.0
	922.2	1,107.0
	663.1	815.0
	348.6	-
	136.3	-
	178.2	-
	259.1	292.0
	7.4	7.1
	-16.3	-52.0
	242.8	240.0
	92.8	96.0
	150.0	144.0

Capital Expenditures	196.6	425.0	+116.2
Depreciation and Amortization/Loss on Disposal of Property and Equipment and Intangibles ^(*4)	155.0	206.5	+33.2

	381.7	590.0
	223.1	278.0

(*1) NTT Ltd. has been consolidated since Q3 FYE3/2023; therefore, the figures for the Q3 FYE3/2023 include NTT Ltd.'s Oct.-Dec. results. New orders received of NTT Ltd. is excluded from the figures for FYE3/2023, and is included from FYE3/2024. Order backlog of NTT Ltd. is included from the end of FYE3/2023.

(*2) "SG&A Expenses" was reclassified according to nature. (reclassified from Q3 of FYE3/2023)

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(*3) "Income Taxes and Others" includes "corporate income taxes" and "net income attributable to non-controlling interests."

(*4) The figures for FYE 3/2020 and later are calculated excluding lease depreciation expenses.

Consolidated Net Sales

Detail of Consolidated Net Sales (to Clients Outside the NTT DATA Group)

(Billions of Yen)

		Q3 FYE3/2023 (Apr.-Dec.)	Q3 FYE3/2024 (Apr.-Dec.)	FYE3/2023 Results (Full Year)	FYE3/2024 Forecasts (Full Year)
Japan		1,139.6	1,218.9	1,611.7	1,700.0
Re-post	Public & Social Infrastructure	344.9	382.1	523.1	553.0
	Central Government and Related Agencies, Local Government, and Healthcare	182.4	209.3	290.9	307.0
	Telecom and Utility	90.2	92.2	127.3	130.0
	Financial	405.4	417.8	552.1	597.0
	Major Financial Institutions	160.0	162.8	216.8	223.0
	Regional Financial Institutions, Cooperative Financial Institutions	125.1	130.2	173.0	177.0
	Financial Infrastructure/Network Services, Insurance	106.8	109.7	144.0	150.0
	Enterprise ^(*1)	335.8	362.3	459.5	484.0
	Distribution, Services, and Payments	143.0	-	194.1	-
	Manufacturing and Consulting	192.8	-	265.4	-
Manufacturing and Services	-	65.0	-	101.0	
Retail and Consumer Packaged Goods	-	78.8	-	103.0	
Consulting and Payments	-	218.4	-	280.0	
Overseas ^(*2)		1,258.0	1,947.9	1,866.1	2,436.0

Net Sales by Products and Services (to Clients Outside the NTT DATA Group)

Consulting	328.1	380.2	460.4	470.0
Integrated IT Solution	517.5	515.2	694.8	700.0
System & Software Development	491.1	536.8	717.6	730.0
Maintenance & Support	698.8	763.4	943.7	950.0
IT Infrastructure ^(*3)	143.6	429.3	278.5	505.0
Telecommunications Terminal and Network Equipment ^(*3)	156.4	479.5	299.6	650.0
Others	70.5	71.8	95.5	95.0
Net Sales by Products and Services Total	2,406.1	3,176.2	3,490.2	4,100.0

(*1) The Enterprise area was reclassified into "Manufacturing and Services" (automotive, machinery, transportation, etc.), "Retail and Consumer Packaged Goods" (distribution and retail, food, etc.) and "Consulting and Payments" from FY3/2024, following the reorganization in April 2023.

(*2) NTT Ltd. has been consolidated since Q3 FYE3/2023; therefore, the figures for the Q3 FYE3/2023 include NTT Ltd.'s Oct.-Dec. results.

(*3) "IT Infrastructure" is the business operated by former NTT Ltd. and mainly consist of its managed services and data center businesses. "Telecommunications Terminal and Network Equipment" is the business operated by former NTT Ltd. and mainly consist of IT product sales and its maintenance services

Consolidated New Orders Received and Order Backlog

Details of Consolidated New Orders Received (to Clients Outside the NTT DATA Group)

(Billions of Yen)

		Q3 FYE3/2023 (Apr.-Dec.)	Q3 FYE3/2024 (Apr.-Dec.)	FYE3/2023 Results (Full Year)	FYE3/2024 Forecasts (Full Year)
Re-post	Japan	941.8	1,155.8	1,445.2	1,484.0
	Public & Social Infrastructure	328.6	476.2	495.7	520.0
	Central Government and Related Agencies, Local Government, and Healthcare	159.9	308.9	259.8	283.0
	Telecom and Utility	89.8	74.9	125.4	126.0
	Financial	285.0	371.4	486.6	520.0
	Major Financial Institutions	124.7	152.7	223.7	237.0
	Regional Financial Institutions, Cooperative Financial Institutions	89.2	145.1	163.6	180.0
	Financial Infrastructure/Network Services, Insurance	60.1	60.0	82.4	83.0
	Enterprise ^(*)	285.4	263.3	404.3	390.0
	Distribution, Services, and Payments	97.2	-	127.9	-
	Manufacturing and Consulting	188.2	-	276.4	-
	Manufacturing and Services	-	55.6	-	85.0
	Retail and Consumer Packaged Goods	-	70.7	-	95.0
Consulting and Payments	-	136.9	-	210.0	
Overseas ^(*)	Excl. NTT Ltd. 919.8	2,400.3	Excl. NTT Ltd. 1,267.7	Excl. NTT Ltd. 1,341.0	

Details of consolidated Order Backlog

Order Backlog		2,867.5	5,541.7	4,653.9	2,960.0
Re-post	Japan	1,554.6	1,718.6	1,627.3	1,620.0
	Public & Social Infrastructure	572.5	663.6	562.5	533.0
	Financial	787.9	863.8	858.2	839.0
	Enterprise	162.0	163.1	181.6	208.0
Overseas ^(*)		Excl. NTT Ltd. 1,313.1	3,818.5	3,022.5	Excl. NTT Ltd. 1,336.0

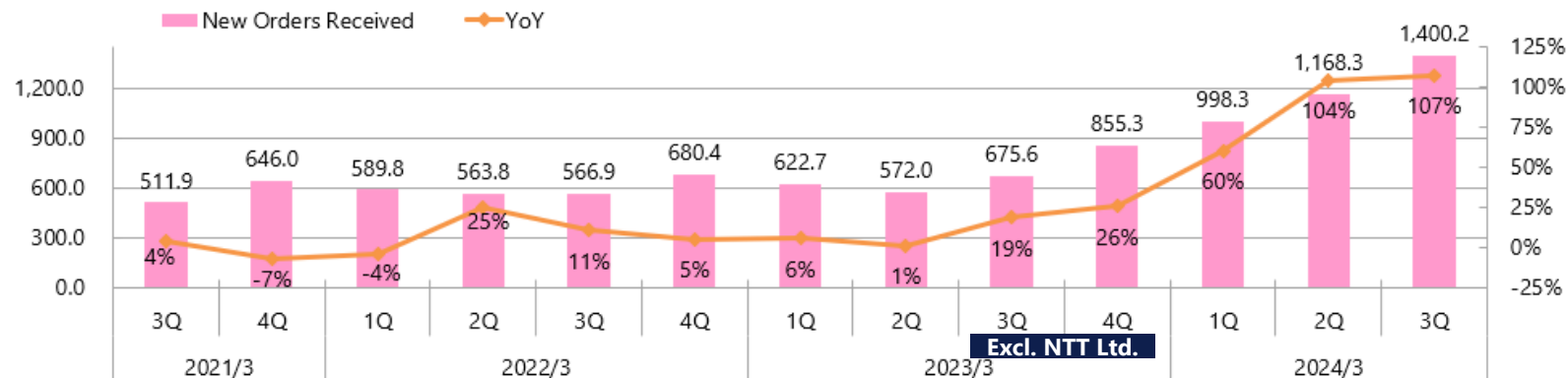
(*) The Enterprise area was reclassified into "Manufacturing and Services" (automotive, machinery, transportation, etc.), "Retail and Consumer Packaged Goods" (distribution, retail, food, etc.) and "Consulting and Payments" from FY3/2024, following the reorganization in April 2023.

(*) New orders received includes NTT Ltd. from FYE3/2024. FYE3/2023 excludes the effect of expanded consolidation of NTT Ltd. Order backlog includes NTT Ltd. from the end of FYE3/2023.

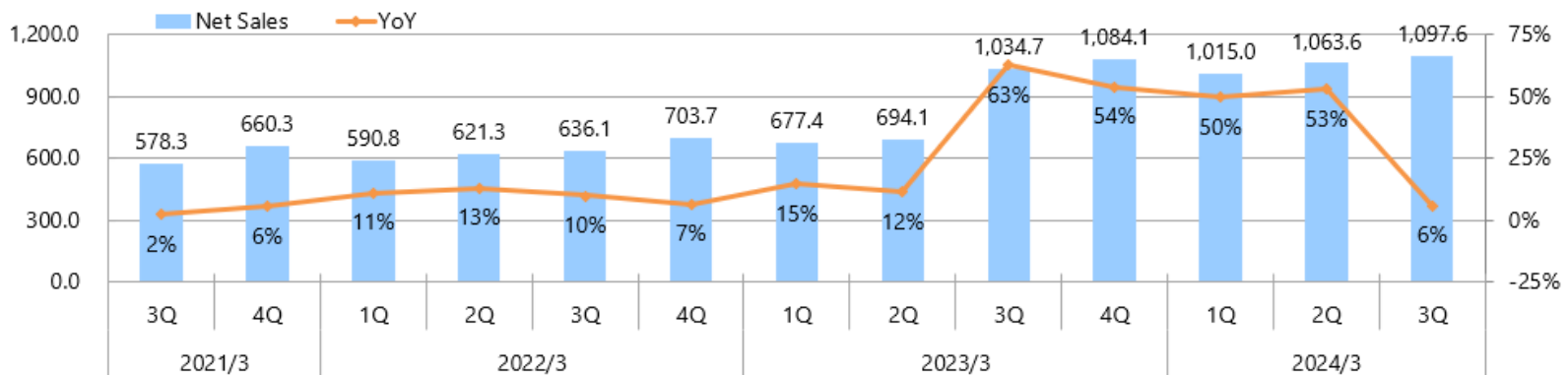
Trends in Quarter (Consolidated)

(Billions of Yen)

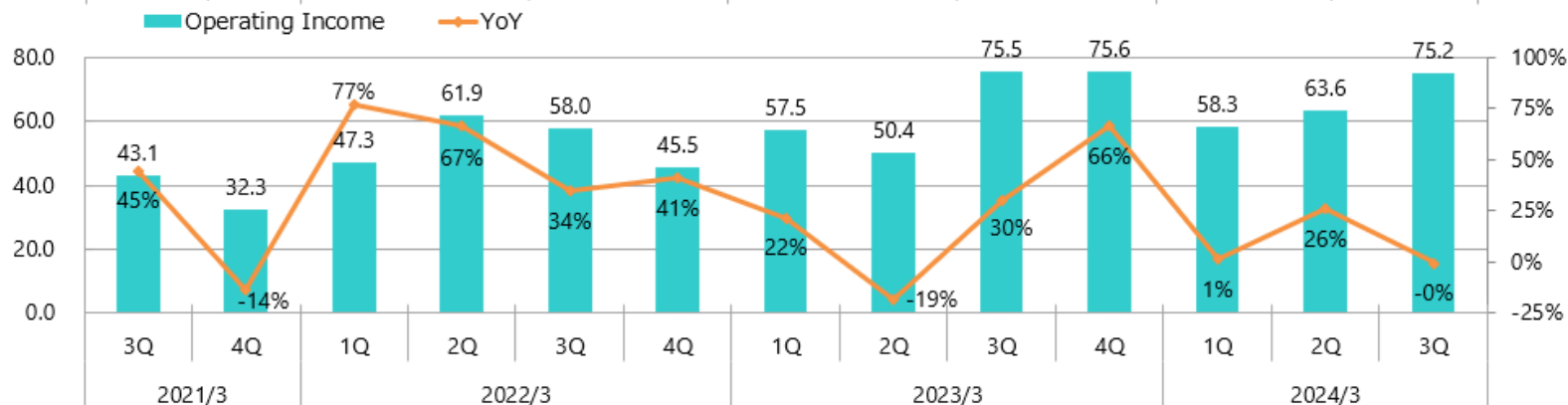
■ New Orders Received(*)



■ Net Sales



■ Operating Income



(*) NTT Ltd. has been consolidated since Q3 FYE3/2023. Net sales and operating income include NTT Ltd. from Q3 FYE3/2023. New orders received of NTT Ltd. is excluded from the figures for FYE3/2023, and is included from FYE3/2024.

Quarterly Consolidated Statement of Financial Position

Breakdown items are reposted information

(Billions of yen)

	As of March 31, 2023	As of December 31, 2023	Difference from the previous nine-month period (amount)
Current assets	2,249.0	2,299.3	+50.4
Cash and cash equivalents	415.4	443.8	+28.4
Trade and other receivables	1,114.5	1,094.4	-20.1
Inventories	76.2	72.3	-3.9
Assets held for sale	48.7	67.4	+18.7
Non-current assets	3,909.2	4,361.7	+452.4
Property, plant and equipment	1,372.5	1,654.4	+281.9
Intangible assets	653.2	667.7	+14.5
Good will	1,133.6	1,243.2	+109.6
Deferred tax assets	225.0	230.2	+5.2
Total assets	6,158.2	6,661.0	+502.8

Current liabilities	1,804.3	2,242.5	+438.2
Trade and other payables	399.4	358.6	-40.9
Contract liabilities	417.9	455.1	+37.1
Bonds and borrowings	278.8	698.5	+419.6
Non-current liabilities	1,957.5	1,849.5	-108.0
Bonds and borrowings	1,453.0	1,335.1	-117.9
Lease liabilities	204.6	202.2	-2.4
Total liabilities	3,761.8	4,092.0	+330.2
Equity attributable to shareholders of NTT DATA	1,452.4	1,581.8	+129.5
Non-controlling interests	944.0	987.2	+43.2
Total equity	2,396.4	2,569.0	+172.7
Total liabilities and equity	6,158.2	6,661.0	+502.8

NTT DATA